

# SEXTAMT: A systematic map to navigate the wide seas of factors affecting expert judgment software estimates

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## ABSTRACT

**Context:** Software projects involve technical and managerial activities, including software estimation. Inaccurate estimates are harmful and improving estimation methods is not enough: we need to understand more of the factors that impact estimates. **Objective:** Our study aims to identify the existing evidence about the factors that affect estimates in software projects when using expert judgment. **Method:** We executed a Systematic Literature Mapping (SLM) based on database and snowballing searches, selecting papers by first reading their titles and abstracts and later reading the full text. **Results:** Researchers investigated a wide range of different factors employing mostly laboratory research strategies and relying primarily on differences of estimates and participants' perceptions to measure the factors' effects. Resulting from our analysis, we present the SEXTAMT (Software Estimates of eXperts: A Map of influencing facTors), a map of factors affecting estimates built on three dimensions: project/iteration phase, stakeholders, and type of effect. **Conclusion:** Over the years, researchers have investigated a varied set of factors. Many of them were explored in different studies, employing diverse research strategies. Such studies provide compelling evidence on the elements that influence expert judgment estimates, which can be used to assess and improve everyday estimation in the software industry.

**Keywords:** Expert judgment, Software effort estimation

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## 1. Introduction

An estimate is a quantitative assessment of a variable's likely outcome, such as project costs, resources, effort, or duration [164]. Estimating tasks and projects is a critical part of developing and maintaining software, and researchers devoted a significant amount of effort to creating and assessing software estimation methods [79]. One such method is expert judgment: it is the preferred estimation method in the industry [121,149]. In agile software development, Planning Poker — based on expert judgment — is the most applied method [153]. Expert judgment is also on the rise as a research topic in software effort estimation [137].

Expert judgment differs from other estimation methods because the quantification step for generating the estimate is judgmental rather than mechanical [36]. That is, experts use their human mind as a measurement instrument [84]. Therefore, the processes that we use for arriving at a prediction are largely unconscious [37]. Discovering and understanding the factors that affect expert judgment estimates is crucial for reducing errors and improving our accuracy when using such a method, and research on these factors is also a trend [137]. In addition, research and practice in other domains where evaluations and predictions rely on expert judgment have shown that countless triggers can drive variability in judgments, leading to bias, noise — and consequently, to error, unfairness, and losses [85]. For instance, in the seemingly exact science of forensic fingerprint analysis, where professionals have to decide whether fingerprints collected in crime scenes match exemplar fingerprints, researchers found that examiners can be misled by contextual information, such as eyewitness recognition [86]. This led forensic laboratories to change their practices, sequencing information to which examiners are exposed before they analyze fingerprints.

Likewise, getting a comprehensive perspective of the factors researched in software estimation so far can guide researchers willing to build on the existing body of knowledge, to propose and assess new practices that minimize error and enhance the software estimation process. In addition, it can also help practitioners willing to identify the factors relevant to their context, to identify the good practices to adopt. In this article, we provide such perspective of factors through a Systematic Literature Mapping (SLM) using the guidelines of Kitchenham, Budgen, and Brereton [92] and Petersen et al. [131].

We found 131 relevant articles in our SLM, reporting 235 different factors — a myriad of diverse elements that somehow influence estimation results using expert judgment. Most of them (166 factors) was reported in one article and are provided as part of our supplementary material [114]. Still, understanding the remaining 69 factors investigated in two or more articles is challenging. Therefore, we propose an instrument for researchers and practitioners to

navigate the seas of factors affecting estimates: the SEXTAMT (Software Estimates of eXperts: A Map of influencing facTors).

Typically, a sextant is an instrument to aid overseas navigation by measuring the angle between the horizon and a celestial reference object like the sun, planets, or stars. The celestial object chosen as a reference depends on the period of the day the observer will take a sight. The observer can use the sun during the day or planets and stars during dawn or night. The measured angle serves as input for calculations that allow for identifying positions with the aid of nautical charts, thus supporting navigation overseas. The time the observer took the sight is also a necessary input [46].

Likewise, the SEXTAMT uses reference points in the form of dimensions, which the interested reader can use to navigate these wide seas of factors. A temporal dimension alludes to the importance of time for calculating correct positions when using the physical sextant. In the SEXTAMT, it refers to a software project or iteration phases: initiating, planning, executing, monitoring and controlling, and closing — which we borrowed from the PMBOK (Project Management Body of Knowledge) group processes [163]. Most of the factors we found group at the planning and the executing phases. That is understandable because estimates emerge primarily at the planning phase, and the dynamics of project execution also affect our perceptions of accuracy and error of estimates.

Instead of finding a celestial object as a reference point, we included a stakeholder dimension to the SEXTAMT. The reader can define a stakeholder of interest to investigate only the factors associated with them, either because it relates to a task that the stakeholder is responsible for or because that stakeholder directly causes the factor. In some situations, the factor impacts the stakeholder somehow. Most factors are related to the estimator role, which is natural since stakeholders playing this role are responsible for estimating. However, we found factors associated with clients and users, higher management, project managers, requirement engineers, software developers, and testers. We also discovered factors that applied to the entire software team or no specific stakeholder at all.

The SEXTAMT also has a dimension regarding the type of effect of the factors. According to the direction of the effect, we had four types: positive direction for accuracy factors, negative direction for error factors, and neutral direction for value adjusting characteristics and empirical influence factors. If the reader wants to identify only the factors that increase accuracy when present, they can navigate the accuracy factors. Additionally, we grouped the factors in categories that represent the larger oceans and some smaller seas of our map.

## 2. Background

In this section, we present the relevant concepts for the context of our study (Section 2.1) and the related work Section (2.2), including two previous related reviews we found.

### 2.1. Software estimation

Software estimates are predictions about a variable, like the software project effort, cost, or duration [115]. Given the importance of software estimation for industry, one critical concern is to devise improved methods to estimate software projects. More than 60% of research papers about estimation before 2007 proposed and evaluated estimation methods [79]. Boehm classifies these methods as algorithmic models, expert judgment, analogy-based, Parkinson, price-to-win, top-down, and bottom-up [14]. Our SLM focuses on expert judgment estimation, as it is the most used method in the industry [149]. To delineate what we mean by expert judgment-method, we used the guideline of Halkjelsvik and Jørgensen [36]: if the quantification step of the estimation method is judgmental, then the method is categorized as expert-judgment-based. If this step is mechanical, then the method is categorized as model-based.

Another critical concern of software project estimation is the predicted variable, either size, effort, schedule, or cost of features [116]. For instance, the functions of algorithmic models use size as their input [60]. Then, considering software size estimates and productivity assumptions, estimators can generate effort estimates. From effort estimates and the project resources, estimators can generate estimates about cost, features, and duration (in calendar days), which project stakeholders use to establish the project commitments [116].

Nevertheless, many of the relationships among these software project variables are unstable and change from one context to another [65], hampering the creation of a universal model of estimation. This instability may also explain why complex estimation models are not necessarily more accurate than simpler ones [65]. Despite this, many of the existing estimation methods can be applied to any software project variables [117]. Therefore, in our SLM, we are not excluding studies based on the project variable.

### 2.2. Related Work

Researchers have been investigating factors affecting estimates such as the anchoring bias [5], the impact of the development method [124], the influence of using checklists [154], and others. In one of the related works, Halkjelsvik and Jørgensen [36] present a review of studies about factors affecting judgment-based predictions of performance time, integrating results from the areas of psychology, engineering, and management science. Their review later inspired writing a more recent book about time predictions in general [38]. Given the

multidisciplinary nature of their review, they opted to term performance time predictions as an equivalent for effort estimation. The authors described (i) the characteristics of estimates presented in the primary studies (ii) the details about the processes and strategies used in estimation, and (iii) the influence of task characteristics, estimators' characteristics, and contextual factors on estimates.

Halkjelsvik and Jørgensen [36] included in their review studies correlational, quasi-experimental, and experimental designs. They excluded studies based on questionnaires and interviews describing respondents' opinions about reasons for estimation errors and biases because the authors affirm that they do not have a suitable method to evaluate their validity. Also, they have included gray literature, like reports and unpublished manuscripts, bringing back the practice perspective and the practitioners' voice to their results that otherwise would be lost because of the exclusion of studies based on questionnaires and interviews.

In another related work, Basten and Sunyaev [10] conducted an SLM focused on factors affecting software effort estimation accuracy. The authors presented four categories of factors affecting estimates: (i) factors related to the estimation process, (ii) factors related to the estimators' characteristics, (iii) features of the project to be estimated that may affect the estimates, and (iv) factors related to the external context, more specifically associated with the client. Although Basten and Sunyaev [10] published their SLM in 2014, they only included papers written up to 2010. Also, their search strategy consisted of a manual search and snowballing procedures [10]. An automatic search may provide additional papers. Diverging from Halkjelsvik and Jørgensen [36], Basten and Sunyaev [10] included papers reporting opinions from software experts, as they may indicate potentially influential factors.

Thus, we foresaw a need for an update and an expansion of such reviews. We executed our SLM on the scope of software engineering, including articles up to 2020, to satisfy this. On the one hand, our SLM differentiates from the review from Halkjelsvik and Jørgensen [36] by applying a systematic mapping method and focusing on the software engineering domain alone. On the other hand, our SLM differentiates from the review of Basten and Sunyaev [10] by extending the timeline of included papers, focusing on expert judgment only, and by including automated search instead of manual.

### **3. Research method**

We started the SLM by defining a systematic mapping protocol, following the guidelines presented by Kitchenham, Budgen, and Brereton [92] and Petersen et al. [131], and by collectively inspecting it. The remaining of this section presents our research questions. It also presents our search, selection, extraction, and analysis procedures.

### 3.1. Research questions

Our primary research question is: ***RQ 1 – How have researchers investigated the factors that affect expert judgment software estimation?*** As we want to explore different aspects of the existing evidence about the factors, we further refined our primary research question in the following set of secondary research questions:

- **SQ 1.1 – What are the factors that affect expert judgment software estimation?**
- **SQ 1.2 – How was the impact of the factors over the expert judgment estimates measured?**
- **SQ 1.3 – What are the software project estimate variables investigated?**
- **SQ 1.4 – When and where are published the studies about factors affecting expert judgment software estimates? and**
- **SQ 1.5 – What research strategies and methods are used to investigate factors that affect expert judgment software estimation?**

### 3.2. Search and selection

We started the search process by defining a known set of papers, which we used as an oracle to validate our search string's outcomes. Our oracle had 25 papers<sup>2</sup>. Our next step was defining the search string. The results of automated searches are highly dependent on the search string's quality [131,162]. We defined ours based on the extraction of the keywords of the titles and abstracts from the articles in our known set of papers, as Petersen et al. [131] recommend.

We executed the automated search restricting the search to title, abstract, and keywords whenever possible. Our sensitivity<sup>3</sup> goal for the automated search was 70%, as Zhang et al. [162] recommended. After the first search round, we got a sensitivity of 60%—below our goal of 70%. We ran a trial search without restricting the search to title, abstract, and keywords, but the high number of results made this change prohibitive<sup>4</sup>. We refined the search string, leading us to the second and final version, presented in Table I.

*Table I - Second version of the search string*

("effort estimation" OR "effort estimate" OR "cost estimation" OR "cost estimate" OR "duration estimation" OR "duration estimate" OR "schedule estimation" OR "schedule estimate" OR "size estimation" OR "size estimate") AND (factor OR reason OR cause OR "anchor" OR "impact" OR "risk identification" OR "customer collaboration") AND (software OR system)

<sup>2</sup> The final list with the known set of papers is in the supplementary material, together with more details of the search and selection procedures [114].

<sup>3</sup> Number of relevant studies retrieved divided by the total number of relevant studies and then multiplied by 100 [162]. The number of papers in the known set is the number of relevant studies.

<sup>4</sup> For ACM alone we had over 480,000 results.

We carried out the automated search on ACM, IEEEExplore, Scopus, and EI Compendex (Engineering Village), as illustrated in Figure 1 (Step 1), resulting in 5,113 articles and a sensitivity of 84%, satisfying our goal of more than 70%. We did not include other publisher-specific databases, like SpringerLink and ScienceDirect, as they would probably yield a larger number of duplicates, according to Dyba et al. [23].

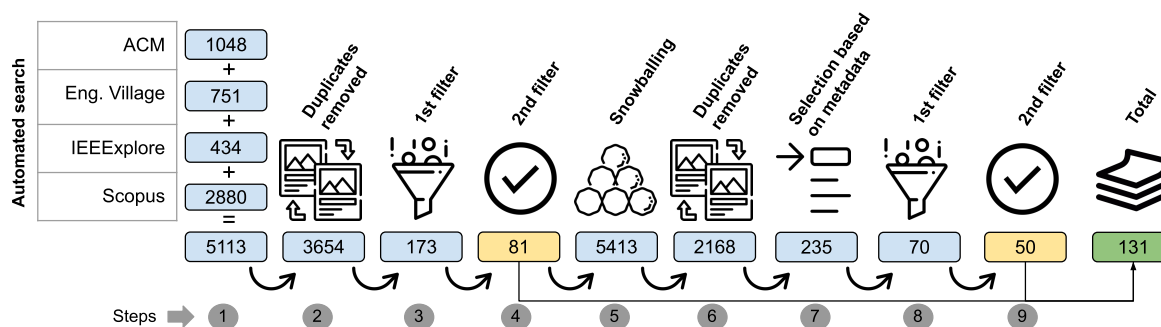


Figure 1 - Search and selection results

After eliminating duplicates from the 5,113 articles, we came to a total of 3,654 articles (Figure 1, Step 2). Next, we executed the selection procedures, considering the following inclusion criteria: IC01 – The paper presents an empirical study that investigates factors that affect software project estimates related to expert judgment. We also selected the papers based on the exclusion criteria that we present in Table II. Additionally, Table II presents the relationship between each exclusion criteria and the filter in which we applied it mostly: Filter 1 (title and abstract) and/or Filter 2 (full-text).

Table II - Exclusion criteria and their relationship with the selection filters.

ID	Exclusion criteria description	Filter
EC01	The paper presents a systematic mapping/review, lessons learned, or opinion paper, rather than an empirical study on factors that affect software project estimates related to expert judgment.	1, 2
EC02	The paper focus on factors affecting estimates related to estimation methods other than expert judgment.	1, 2
EC03	The paper presents non-peer-reviewed results.	1
EC04	The paper is not written in English.	1
EC05	The paper is not accessible in full-text online.	1
EC06	The study is published as a book or grey literature.	1
EC07	The paper is a duplicate or a previous version of another already selected paper.	2
EC08	The paper does not describe the factors to allow for categorization	2

To reduce bias during the selection process, we independently selected a random sample of the articles retrieved by the search by reading their titles and abstracts. We calculated the researchers' level of inter-rater agreement on this sample of articles through the kappa coefficient [92]. We got a kappa level of 0.83, which is very good, according to Kitchenham et al. [92]. So, we considered the kappa level adequate, and we proceeded with the selection, getting to a total of 173 papers selected based on title and abstract (Figure 1, Step 3). After reading the full text of all the 173 articles, we selected 81 that satisfied the inclusion criteria and that we could not eliminate with our exclusion criteria (Figure 1, Step 4).

The final set of papers selected from the database search formed the start-set for backward and forward snowballing [158]. We aimed for a sensitivity of 100% after the snowballing step. We got to a total of 5,413 articles through backward and forward snowballing (Figure 1, Step 5), and to 2,618 after removing duplicates (Figure 1, Step 6). We selected a total of 234 of them based on their metadata - title, authors, and venue - and on their citation context on the original articles in the case of backward snowballing (Figure 1, Step 7). We read their abstracts, reducing the number to a total of 70 articles (Figure 1, Step 8). Following, we read their full text, leading to the inclusion of 50 articles (Figure 1, Step 9). Therefore, the final list of articles included in our SLM contains 131 articles, and we satisfied our goal of 100% sensitivity of papers from our known set of papers.

### 3.3. Data extraction

We extracted the data using a form<sup>5</sup> created and later refined after a pilot data extraction over the known set of papers. We extracted the following data:

- Title, authors and their affiliation, venue and year of publication;
- research strategy, according to the classifications of Stol and Fitzgerald [141] and Storey et al. [142], and research method;
- observations and context;
- factors and discussion about them;
- project variables that were the focus of estimation. These variables could be either size, effort, cost, productivity, or duration;
- how authors measured the impact of the factors over the estimates.

### 3.4. Data analysis

In Figure 2, we provide an overview of our data analysis. After reading the full text of all selected articles and extracting text and data to our extraction form, we created codes to

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<sup>5</sup> The form, as well as the complete extraction data are in the supplementary material [114].



summarize the findings from the primary studies<sup>6</sup>, supporting the aggregation of data into factors later during the analysis process.

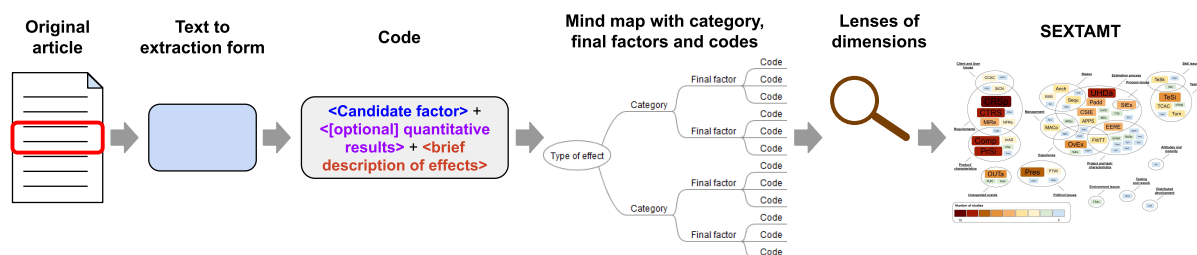


Figure 2 - Overview of the analysis

Most of the codes we generated followed the structure we show in Figure 2, with some variations. The **candidate factor** was the label that the original study authors provided. The **quantitative results** summarized whether the authors found significant results, sometimes informing p-values or other relevant information. It was optional, once only quantitative studies needed such data. The **brief description of effects** highlighted whether the candidate factor was a reason for accuracy, a reason for errors, an effort predictor, among others.

Next, we created mind maps aggregating similar candidate factors under a final factor label. We chose the final label to reflect the core of the candidate factors. In some situations, we had an intermediary factor label, reflecting essential variations of the core factor. We held regular meetings to review the mind maps with the categories, candidate factors, and codes. We analyzed the factors through the lenses of a few dimensions we considered relevant to interpret the results. The categories we used to organize the data relate to three dimensions, shown in Figure 3.

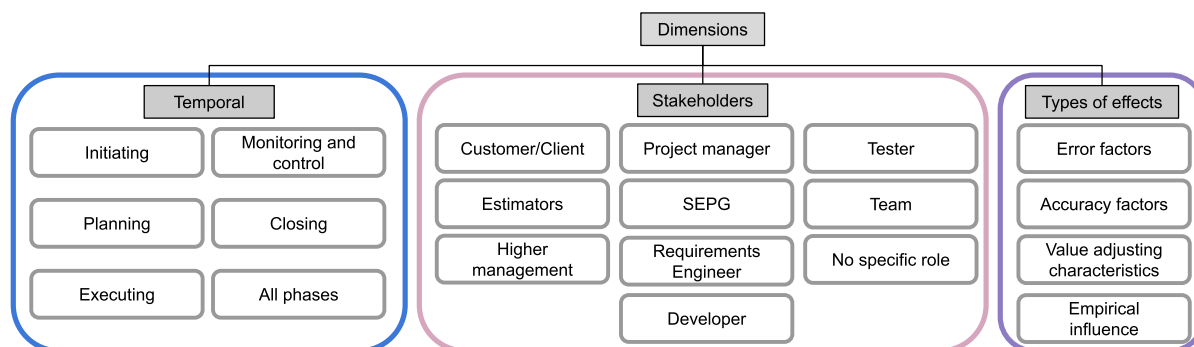


Figure 3 - SEXTAMT dimensions

The temporal dimension regards the phase of a software project/iteration that a factor is likely to happen or to cause an impact, based on the PMBOK project phases [163]. The stakeholder dimension informs one stakeholder or a group responsible for a task or process

<sup>6</sup> All factors with their categories and codes are in the supplementary material [114].

to which the factor is linked or that directly causes the factor. In some situations, the factor impacts the stakeholder. The type of effect dimension indicates the nature of the impact of the factor over the estimates, considering the results of the primary studies: (i) error factors are negative when present; (ii) accuracy factors lead to improvements in estimates' accuracy when present; (iii) value adjusting characteristics lead to a need for a higher or lower value of estimate and are inputs to estimation; and (iv) empirical influence indicate factors whose impact on the estimates are not definitely negative, positive, or leading to a need to a higher or lower value: it varies in direction and nature. Some of the factors under this label can lead to improvements in accuracy in some circumstances, but to inaccuracies in others. For instance, the client's expectation factor has an empirical influence over the estimates. If, by chance, such expectations are realistic, their impact are on the direction of making the estimate more accurate. Otherwise, they may lead to estimation error.

Finally, we created the SEXTAMT. We used the dimensions as the cornerstone for the navigation through the factors. However, we excluded from the SEXTAMT all the factors reported in only one article due to space restrictions, reporting them in our supplementary material. In the next section, we explore our results.

## 4. Results

In this SLM, we aim to answer the following primary research question: ***RQ 1 - How have researchers investigated the factors that affect expert judgment software estimation?***

In this section, we explore our results, considering each secondary research question presented in Section 3.1.

### 4.1. SQ 1.1 – What are the factors that affect expert judgment software estimation?

After analyzing all papers, we found 235 factors in total, from which we report the 69 that were explored in more than one research article. We present the 69 factors in *Table III*, with an ID code in parenthesis, and the articles with the evidence about them.

*Table III - List of factors*

Factor	Articles
Diligence (Dili)	[9] [99]
Anchoring effect (Anch)	[138] [5] [105] [56] [73]
Effect of more and/or irrelevant information (EMII)	[72] [152] [55] [30]
Optimism (Opti)	[71] [109]
Sequence effects (Sequ)	[31] [69] [75] [50]
Time frame size (TFSi)	[74] [35]
Unit effects (UnEf)	[69] [47]
Size (PrSi)	[21] [153] [152] [94] [95] [140] [41] [157] [151]

Factor	Articles
Complexity (Comp)	[21] [154] [108] [127] [101] [140] [160] [143] [1]
Integration and dependencies (InAD)	[17] [108] [153] [101]
Platform (Plat)	[94] [45] [1]
Programming language (Prog)	[41] [45]
Collaboration and communication (CCAC)	[99] [151] [100] [123]
Availability of knowledgeable/competent clients (AKCC)	[113] [32]
Client's expectations (CIEx)	[72] [81]
Clarity of client's needs (CICN)	[99] [113]
Cultural differences (CuDi)	[17] [1]
Tool support and availability (TSAv)	[101] [57]
Use of historical data (UHDa)	[159] [110] [99] [21] [101] [24] [57] [133] [139] [100]
Padding (Padd)	[110] [99] [57] [100] [26] [97]
Anticipation of project' participants' skills (APPS)	[159] [132] [99] [152] [100]
Use of checklists (UsCh)	[154] [24] [57]
Combination strategy of individual estimates (CSIE)	[77] [111] [25] [40] [126] [125]
Involvement of technical staff (ITSt)	[159] [99] [3]
Informal basis for estimating (IBEs)	[153] [96] [91]
Impact of early estimates (IEEs)	[70] [80]
Reestimation and revision of estimates (REEs)	[152] [94] [95]
Standards in estimation (StEs)	[159] [110] [99] [133] [3] [100]
Enough effort and resources spent on estimation (EERE)	[159] [70] [99] [57] [73] [133]
Overall experience (OvEx)	[17] [153] [127] [109] [113] [57] [90]
Technical experience (TeEx)	[21] [39] [1]
Experience with similar/previous projects/tasks (ExSP)	[57] [151]
Familiarity with the product (FWTP)	[101] [22]
Estimation experience (EsEx)	[133] [1]
Manager experience (MgEx)	[127] [2]
Monitoring and control (MACo)	[159] [127] [57] [32] [91]
Risk assessment (RiAs)	[159] [127]
Pressure (Press)	[159] [99] [109] [161] [91] [26]
Price-to-win issues (PTWI)	[159] [153] [109] [57]
Goals and targets (GATa)	[110] [109]
Negotiations games in estimates (NGIE)	[109] [26]
Use of flexible/agile development model (UFAM)	[124] [93] [18]
Resources dependencies (ReDe)	[21] [152] [95]
Simplicity (Simp)	[57] [73]
Project flexibility (PrFI)	[57] [32]
Similarity with previous tasks/projects (SWPP)	[57] [73]
Task size (TaSi)	[154] [43]
Business area (BuAr)	[41] [45]
Type of project (TyPr)	[41] [1]
Longer projects (LoPr)	[94] [41]
Familiarity with the technology (FWTT)	[9] [101] [24] [73] [91]
Clear requirements specification (CRSp)	[159] [99] [21] [153] [24] [57] [32] [2] [161] [7]
Changes to requirements or scope (CTRS)	[159] [153] [152] [95] [32] [160] [7] [91] [100] [99] [113] [57]

Factor	Articles
Misunderstanding of requirements (MiRe)	[21] [109] [113] [57] [73] [91]
Non-functional requirements (NFRe)	[153] [101] [140] [151]
Familiar problem or requirements (FPRe)	[95] [73]
Dependencies between user stories/backlog items (DUBI)	[21] [1]
Technical skill (TeSk)	[71] [24] [57] [53] [91]
Estimation skills (EsSk)	[110] [91]
Training in Estimation (TrEs)	[159] [133]
Team Size (TeSi)	[21] [94] [140] [41] [45] [1] [43]
Team Collaboration and communication (TCAC)	[159] [17] [152] [113] [1]
Turnover (Turn)	[99] [102] [108] [153] [103]
New team members (NTMe)	[159] [21] [91]
Team Stability (Stab)	[153] [140]
Team Skill (Skil)	[17] [153] [151]
Overlooked and unplanned tasks (OUTa)	[99] [21] [24] [109] [57] [73] [100]
Incorrect assumptions (InAs)	[21] [24] [73]
Occurrence of unforeseen problems (OUPr)	[159] [21] [73]

In Section 5, we detail the factors, presenting them as part of the SEXTAMT. We also organized the factors considering the dimensions we described in Figure 3.

#### 4.2. SQ 1.2 – How was the impact of the factors over the expert judgment estimates measured?

This question's motivation was to identify how researchers evaluate the impact of the factors over the estimates. Table IV presents the associations between the strategy that researchers used for impact measurement with each article. Each article could have multiple different ways to measure impact.

Table IV - Impact measurement strategy by article.

Impact measurement strategy	Article
Difference of estimates	[31] [70] [130] [138] [5] [72] [71] [155] [63] [122] [76] [62] [94] [80] [29] [105] [8] [61] [56] [150] [74] [81] [55] [30] [118] [69] [18] [143] [45] [144] [139] [58] [53] [75] [47] [66] [35] [147] [78] [43] [126] [50] [74] [125]
Participants' perception	[159] [132] [17] [70] [130] [110] [82] [99] [21] [102] [154] [108] [153] [148] [152] [42] [145] [101] [80] [109] [120] [140] [98] [113] [57] [32] [73] [133] [134] [136] [2] [151] [3] [160] [1] [107] [135] [161] [7] [68] [103] [96] [100] [26] [97]
MRE	[124] [9] [71] [33] [120] [57] [156] [73] [90] [25] [34] [40] [44] [20]
MREBias	[124] [57] [73] [64] [40]
BRE	[124] [152] [111] [27] [123] [125]
BREBias	[124] [9] [154] [152] [24] [111] [27] [125]
Deviation	[112] [70] [12] [119] [39] [103] [129]
Absolute error	[130] [25] [53]

Impact measurement strategy	Article
Total effort	[120] [41] [157] [6] [128] [22]
Interval of over/underrun (over/underestimation)	[17] [99] [11]
Pred(X)	[9] [28]
Confidence related	[82] [77] [105] [49] [30] [73] [69] [52] [34] [83]
Not informed/not defined	[13] [15] [19] [127] [93] [91] [48] [146] [16]
Other	[130] [51] [95] [54] [104] [156] [67]

Researchers' most used strategy for investigating the impact of factors was participants' perceptions: 45 articles adopted it, using either respondents or field research strategies. Some of these studies required participants to evaluate their companies or project accuracy subjectively. Another strategy widely used was assessing the difference of estimates between an experimental and a control group, with 44 occurrences. This is common in laboratory experiments, which was the most applied research strategy discussed in Section 4.5. By analyzing the difference of estimates, researchers investigated the factors that could cause a shift from more realistic estimates to more optimistic ones — supposing that lower estimates lead to higher chances of error. Regarding more objective measures of accuracy, bias, and error, researchers used metrics like MRE (Magnitude of Relative Error), MREBias, BRE (Balanced Relative Error), and BREBias, as we show in Table V.

Table V - Objective metrics of accuracy, bias, and error.

Accuracy Metrics	#	Bias Metrics	#
MRE	13	MREBias	5
BRE	6	BREBias	8

Seven studies relied on less traditional metrics involving the estimated and actual values. While the critiques of MRE and MREBias focus on the use of actual values at the denominator of the formula — which is resolved in BRE and BREBias by using the minimum value between the estimated and actual values — seven studies use the estimated value at the denominator. We categorized these studies under the term “deviation”, since the researchers of such articles disagree about the best name for the metric, calling it effort deviation [112,129], effort overrun [70], accuracy [12], effort variance [119], overrun factor [39]<sup>7</sup>, or project overrun [103]. Another three studies use the absolute error (estimated - actual value).

<sup>7</sup> The original formula was actual duration = estimated value + estimated value\*overrun factor for this study. Isolating the overrun factor, we get to the same formula as the other studies.

A total of six studies evaluates total effort. They are either based on regression analysis ([41,120]) or correlations of effort with other variables ([6,22,128,157]). Three studies relied on classifying projects according to ranges of over/underestimation or over/underruns. Two of them were respondent studies, and therefore the classification depended on respondents' memories ([17,99]). The other study was a data one ([11]). Also, two studies used pred(x) [59].

#### 4.3. SQ 1.3 – What are the software project estimate variables investigated?

Regarding the project variables investigated in the primary studies, we extracted the metrics that authors reported as within their studies' scope. Figure 4 shows the results we obtained, making evident that most of the studies focus on effort estimation.

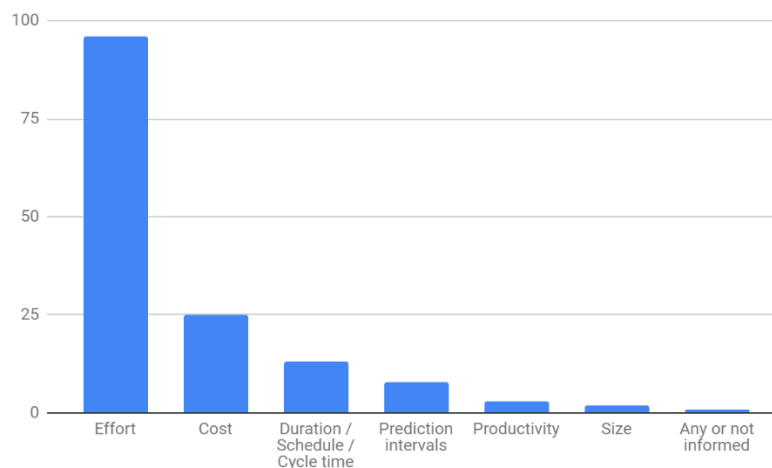


Figure 4 - Variables investigated in primary studies

Most of the studies focused on effort estimation (96 in total). Twenty-five studies claimed to investigate factors related to cost, while 13 focused on duration. Eight studies explored prediction intervals — mostly of effort — and we classified them separately to emphasize the importance of avoiding single values when estimating. Three studies reported factors associated with productivity. Only two studies claim to investigate factors associated with size, probably because the focus is on other metrics when using expert judgment.

#### 4.4. SQ 1.4 – When and where are published the studies about factors affecting expert judgment software estimates?

Our sample includes articles published between 1989 and 2020. The past two decades have been very fruitful regarding research about factors affecting estimates, as shown in Figure 5,

revealing an increasing interest in them. We also show a trendline reporting the moving average (past five years), revealing a relative degree of stability of the number of papers published regarding factors affecting expert judgment estimates since 2016.

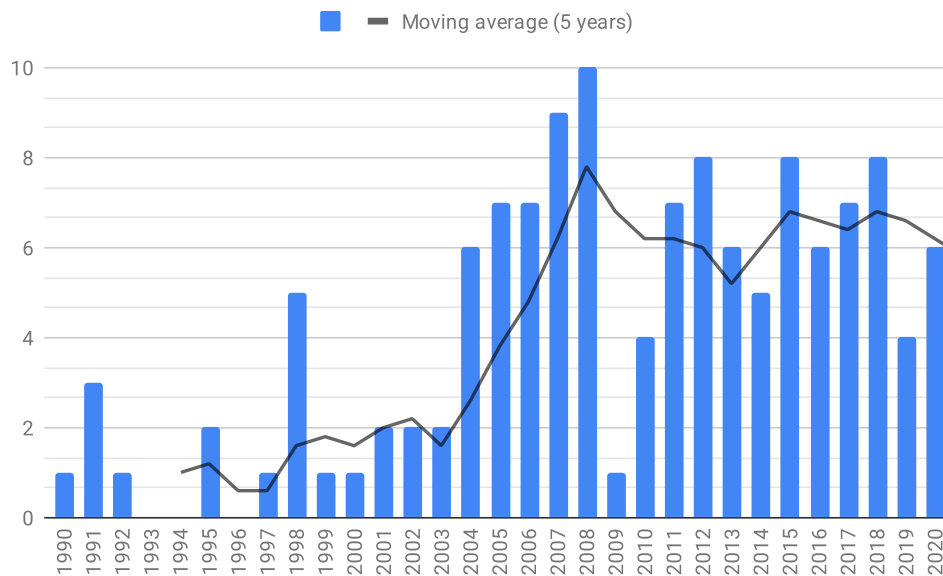


Figure 5 - Research about factors affecting the estimates over the years

**Error! Reference source not found.** shows all the venues concentrating three or more studies about factors affecting estimates. In total, we represent 65 articles in Table VI.

Table VI - Top venues

Venue	# citations
Journal of Systems and Software	15
IEEE Transactions on Software Engineering	10
Information and Software Technology	8
Euromicro Conference on Software Engineering and Advanced Applications	5
International Conference on Evaluation and Assessment in Software Engineering	5
IEEE Software	4
Empirical Software Engineering	4
International Symposium on Empirical Software Engineering and Measurement	4
International Conference on Product Focused Software Process Improvement	4
International Journal of Project Management	3
International Software Metrics Symposium	3

There is a balance between publishing in conferences (63 occurrences) and journals (68 occurrences). The Journal of Systems and Software, IEEE Transactions on Software

Engineering and Information and Software Technology, concentrated the highest number of articles.

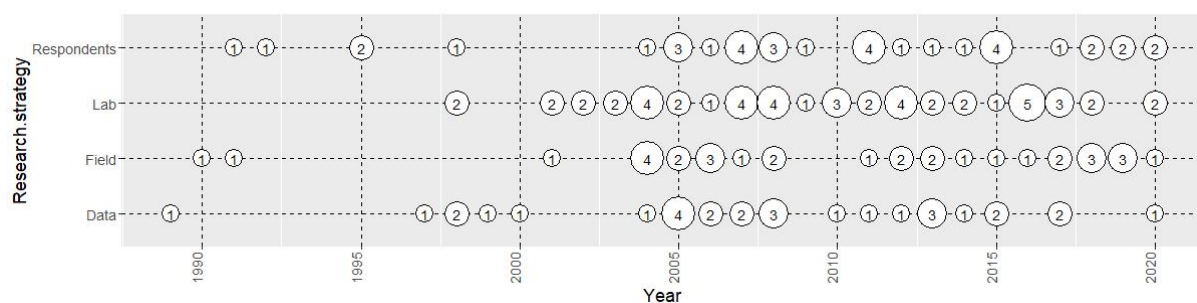
#### 4.5. SQ 1.5 – What research strategies and methods are used to investigate factors that affect expert judgment software estimates?

To answer SQ 1.5, we classified the studies considering the taxonomies proposed by Storey et al. [142], which is focused on human factors of software engineering, identifying four research strategies: respondents, lab, field, and data, as we show in *Table VII*. Each article can report more than one study and, accordingly, could be associated with more than one research strategy.

*Table VII - Research strategies distribution*

Research strategy	Number of studies
Data	31
Field	31
Lab	51
Respondents	33

In general, the different available research strategies had been used in a balanced way, except for lab strategies, which detach from the others as the most used one. That is, most of the studies in our sample evaluate one factor in a controlled setting through hypothesis testing [142]. Studies investigating or reporting more than one factor generally employ respondent or field strategies, each one having 33 and 31 occurrences, respectively, in our data. In Figure 6 we show the use of the research strategies throughout the years.



*Figure 6 - Research strategies throughout the years*

Research about factors affecting estimates became prolific after the year 2005. Since then, the distribution of studies using different strategies has been relatively uniform. However, it seems that laboratory strategies are outperforming the others in the past decade.



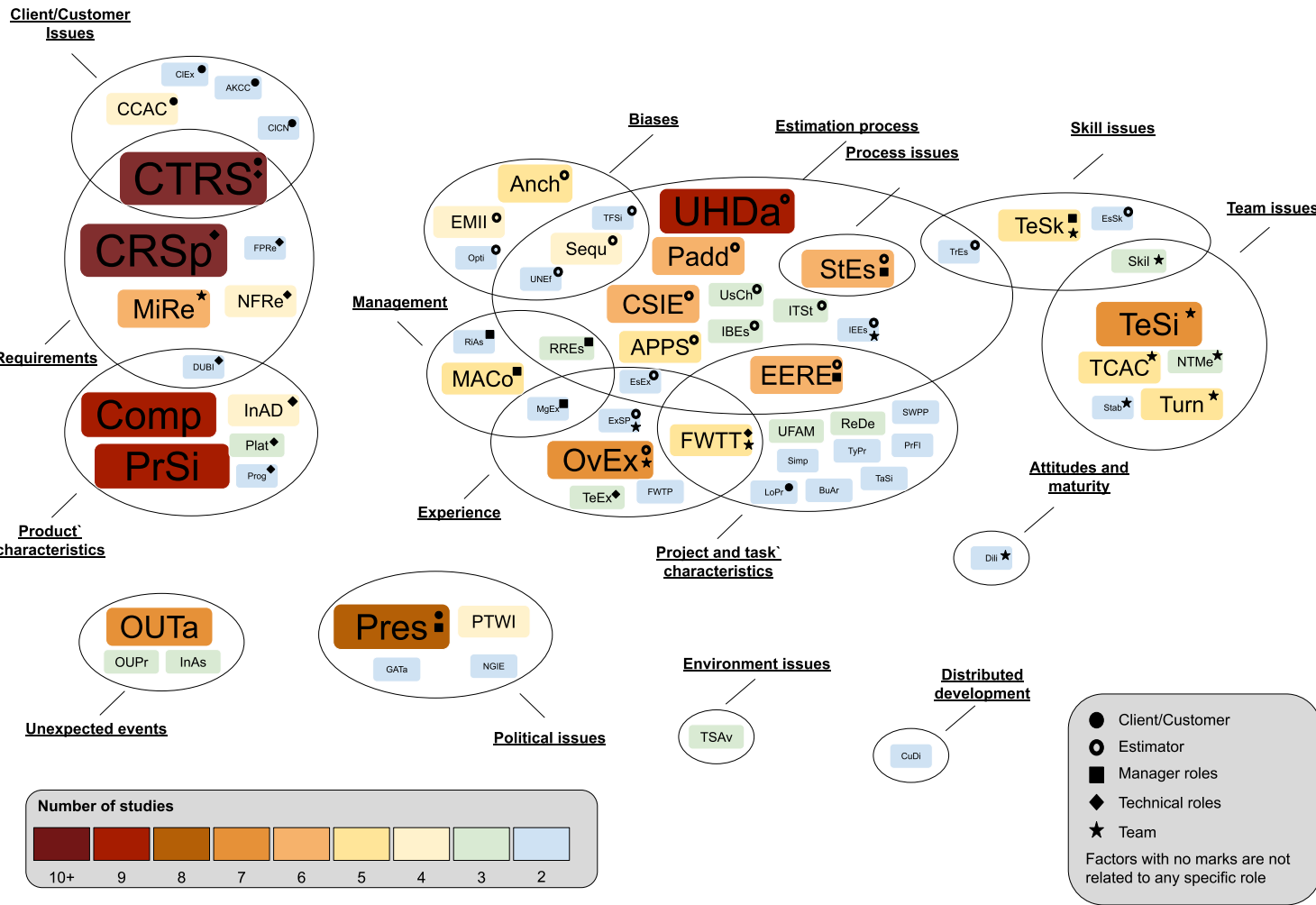
## 5. The SEXTAMT

As we informed in Section 4.1, we found a total of 235 factors, of which 69 were reported in two or more articles. We gathered these 69 factors in one instrument: the SEXTAMT. It has three dimensions to allow the navigation through the seas of factors:

1. The temporal dimension provides a view of the factors relevant for different software project or iteration phases.
2. The stakeholders' dimension focuses on the factors associated with different roles in the software process.
3. The type of effect' dimension, based on the direction of the effect of the factor.

In Figure 7, we present the overall map of factors affecting estimates — a bird's eye view of the SEXTAMT. We represent the factors as rounded rectangles, labeled with the factors' codes we indicated in **Error! Reference source not found.** *Table III*. We marked some of them with symbols related to their stakeholders' dimension. The size and color of each factor represent the number of articles investigating it. We also grouped them by major categories represented in the form of ellipses. We also provided an expanded view of Figure 7 as part of our supplementary material, in which we added the studies that investigated each factor.

AKCC	Availability of knowledgeable/competent clients
Anch	Anchoring effect
APPS	Anticipation of project participants' skills
BuAr	Business area
CCAC	Collaboration and communication
CICN	Clarity of client's needs
CIEX	Client's expectations
Comp	Complexity
CRSp	Clear requirements specification
CSIE	Combination strategy of individual estimates
CTRS	Changes to requirements or scope
CuDi	Cultural differences
Dili	Diligence
DUBI	Dependencies between user stories/backlog items
EERE	Enough effort and resources spent on estimation
EMII	The effect of more and/or irrelevant information
EsEx	Estimation experience
EsSk	Estimation skills
ExSP	Experience with similar/previous projects/tasks
FPRe	Familiar problem or requirements
FWTP	Familiarity with the product
FWTT	Familiarity with the technology
GATa	Goals and targets
IBEs	Informal basis for estimating
IEEs	Impact of early estimates
InAD	Integration and dependencies
InAs	Incorrect assumptions
ITSt	Involvement of technical staff
LoPr	Longer projects
MACo	Monitoring and control
MgEx	Manager experience



MiRe	Misunderstanding of requirements
NFRre	Non-functional requirements
NGIE	Negotiations games in estimates
NTMe	New team members
Opti	Optimism
OUPr	Occurrence of unforeseen problems
OUTa	Overlooked and unplanned tasks
OvEx	Overall experience
Padd	Padding
Plat	Platform
Pres	Pressure
PrFI	Project flexibility
Prog	Programming language
PrSi	Size
PTWI	Price-to-win issues
ReDe	Resources dependencies
RIAs	Risk assessment
RREs	Reestimation and revision of estimates
Sequ	Sequence effects
Simp	Simplicity
Skil	Skill
Stab	Stability
StEs	Standards in estimation
SWPP	Similarity with previous tasks/projects
TaSi	Task size
TCAC	Collaboration and communication
TeEx	Technical experience
TeSi	Size
TeSk	Technical skill
TFSt	Time frame size
TrEs	Training in estimation
TSAv	Tool support and availability
Turn	Turnover
TyPr	Type of project
UFAM	Use of flexible/agile development model
UHda	Use of historical data
UnEf	Unit effects (Lower granularity time unit)
UsCh	Use of checklists

Figure 7 - The SEXTAMT

3 Figure 7 shows two larger oceans, formed by categories that share common factors.  
4 The larger one contains the categories: estimation process, biases, management, experience,  
5 skill issues, team issues and project and task characteristics. It also concentrates many of the  
6 top investigated factors: *the use of historical data, padding, the combination strategy of*  
7 *individual estimates, standards in estimation, enough effort and resources spent on*  
8 *estimation, overall experience, and team size.*

9 Client/customer issues, requirements, and product' characteristics are categories that  
10 also share factors, forming another larger ocean with some of the factors that stand out:  
11 *changes to requirements or scope, clear requirement specifications, misunderstanding of*  
12 *requirements, complexity, and product size.* The map also has some categories representing  
13 smaller seas, of which political issues and unexpected events are the larger ones. *Pressure*  
14 *and overlooked and unplanned tasks* are the most investigated factors, respectively.

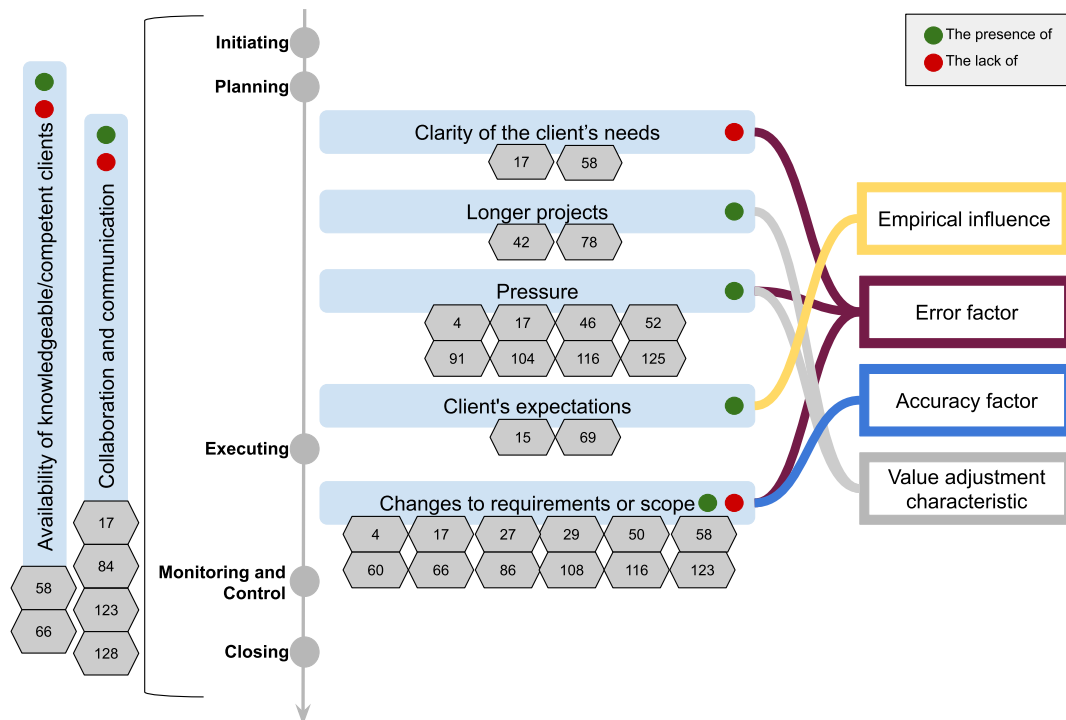
15 The remaining of this section describes the factors composing the SEXTAMT in more  
16 detail, from the perspective of dimensions we presented in Figure 3. In each of the following  
17 subsections, we show the factors for each different class of stakeholders, organizing them per  
18 project phase. Therefore, the reader may easily navigate through the factors by stakeholder  
19 and by phase. We also present the type of effect for each factor.

## 20 5.1. Customer/Client

21 Figure 8 shows all the factors related to customers/clients, each one represented by a blue  
22 box. We wrote the factors using positive statements representing the presence of a factor, like  
23 *in the clarity of the client's needs*, representing such presence through green circles in Figure  
24 8. However, the existing evidence may refer to the absence of such an aspect, like *the lack of*  
25 *clarity of the client's needs*, represented in Figure 8 by a red circle inside the factor box. Figure  
26 8 also presents the timeline of the typical project or iteration phases when a factor may happen  
27 or cause an impact over the estimates: the temporal dimension of the SEXTAMT. We also  
28 mapped each factor to their type of effect at the right of the figure. Some factors are  
29 organizational or overarching, and we represent them at the left of the image. We did not  
30 present their types of effects on the figure to keep it simple: we discuss it in the text only. In  
31 addition, the gray hexagons associated with each factor represent the articles that published  
32 results regarding them. The numbering of each hexagon indicates the article ID in the  
33 extraction forms (part of our supplementary material).

34 At the **planning phase**, four factors stand out. Two studies report findings related to  
35 *the lack of clarity of client's needs* as an error factor. Lederer and Prasad [99] present a survey  
36 where the users' lack of understanding of their requirements is a reason for inaccuracy. Matos  
37 et al. [113] report a qualitative study where clients who do not know what they want hinder  
38 software estimation and accuracy in the context of web effort estimation. Other two studies

39 report that *longer projects* relate to higher costs [94] and that increasing calendar time will  
 40 increase total effort [41]. Therefore, it is a value adjusting characteristic.



41

42

Figure 8 - Factors related to Customer/Client

43

44 Eight studies declare that *pressure* impacts estimating, either as an error factor or as  
 45 a value adjusting characteristic. Nevertheless, the articles describe pressure in varying levels  
 46 and originating from different sources. It can, for example, be an overall pressure, directed by  
 47 management or related to the schedule alone. Therefore, we created intermediary factors for  
 48 pressure, and in this section, we explore only the customer pressure, which appears in two  
 49 studies. Yang et al. [159] point out that pressure from senior managers and clients to set or  
 50 change the estimation results is a reason for inaccurate estimates. Keaveney and Conboy [91]  
 51 report that pressures from customers or managers result in lower estimates than would be  
 52 realistically expected.

53 The final factor at the planning phase is the *client's expectations*, which have an  
 54 empirical influence over the estimates. Estimators were impacted by the effort informed by the  
 55 client at the specification of one experiment [81]. This result repeated even when estimators  
 56 are told to disregard such information [72].

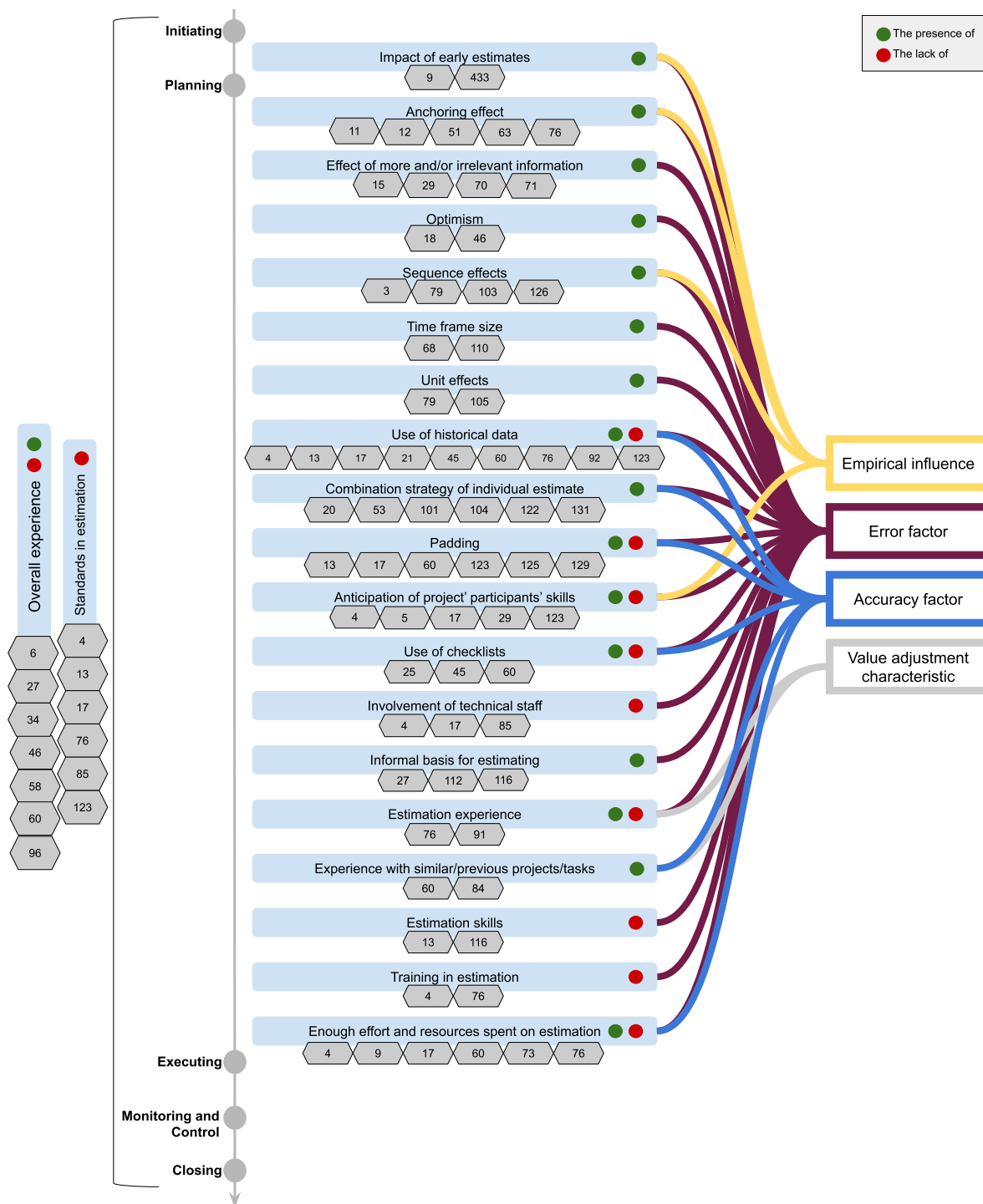
57 At the **executing** phase, *changes to requirements or scope* emerge as an error factor  
 58 when present, with twelve studies discussing it. Some studies report that requirement changes  
 59 are a reason for inaccuracies [95,153,160], and two studies indicate that frequent changes are  
 60 the problem [7,99]. Others emphasize that requirement changes contribute to overruns  
 61 [32,39], are a challenge [152], or a potential problem for estimation [91,100]. Finally, some

62 researchers identify changes in scope [95] and scope creep [57,153] as reasons for  
63 inaccuracies. When the client's needs are stable, it facilitates software estimation and raises  
64 accuracy [113], so the absence of changes to requirement or scope is an accuracy factor.

65 Some factors intersect **all phases**. For instance, the availability of clients who  
66 understand the project's business rules facilitates software estimation and accuracy [113] -  
67 therefore, *the availability of knowledgeable/competent clients* is an accuracy factor. Moreover,  
68 the lack of it leads to errors, as the client's unavailability hinders software estimation and  
69 accuracy [113], and the lack of competent customers able to make decisions is a reason  
70 contributing to overruns [32]. *Collaboration and communication* with the customer and users  
71 is an additional factor trespassing all phases. Researchers report that good collaboration with  
72 customers, facilitated by frequent communication, was associated with projects that  
73 experienced a lesser magnitude of effort overruns [123]. Also, researchers found that  
74 insufficient user-analyst communication and understanding was a potential cause of  
75 estimating problems in a case study [100], confirming it is a reason for inaccuracy later on in  
76 a survey [99]. Additionally, in the agile context, customer communication is an effort predictor  
77 [151]. Thus, *collaboration and communication* with the customer and users is an accuracy  
78 factor and a value adjusting characteristic. When absent, it is also an error factor.

## 79 **5.2. Estimator**

80 Figure 9 presents all the factors related to anyone assuming the role of an estimator. Only one  
81 factor is related only to the **initiating** phase: *early estimates* - two studies indicate that they  
82 impact estimates in later phases [70,80]. In one of them, project leaders believed that pre-  
83 planning estimates impacted detailed estimates, although they could not express the extent  
84 of the impact. In a laboratory experiment later, the researchers confirmed the existence of the  
85 effect [80]. In a field experiment about project bidding, companies providing early price  
86 indications based on limited and uncertain information gave higher estimates in the next  
87 bidding round. Such findings surprised the researchers, who expected the early estimates to  
88 act as anchors, leading to lower bids. Next, they carried out a laboratory experiment to explore  
89 further this finding, concluding that early estimates act as anchors to final estimates only when  
90 estimators have nothing to lose [70].



91  
92

Figure 9 - Factors related to Estimators

93 All the other factors mapped to estimators concentrate on the **planning** phase. Many  
 94 of them are biases, such as the *anchoring effect*, which is our tendency to be influenced by  
 95 values presented to us before the estimation activity [105]. In a field study it is reported to  
 96 hinder the creation of a meaningful estimate [133] and, thus, is an error factor. Many laboratory  
 97 experiments also report that the anchoring effect impacts software estimation [5,56,105,138]  
 98 — therefore providing evidence of its empirical influence over the estimates. Aranda and  
 99 Easterbrook [5] found a statistically significant impact of numerical anchors on time estimates.

100 Jørgensen and Grimstad [56] also found a significant impact of numerical anchors over  
101 estimates, reporting a medium to large effect size. They also found a small to medium effect  
102 size when using a textual anchor: putting the same requirements specification as a “minor  
103 extension” work led to lower estimates than putting it as “new functionality” work. Løhre and  
104 Jørgensen [105] found a slight tendency for a larger anchoring effect with interval anchors  
105 compared to single value anchors when dealing with numerical anchors. Additionally, they  
106 expected the expertise — defined as the length of experience — of the anchor's source would  
107 act as a moderator for the anchoring effect. Surprisingly, they found that the receiver's  
108 expertise that acted as such. Beyond investigating anchoring itself, Shepperd, Mair, and  
109 Jørgensen [138] discovered that raising awareness about anchoring reduces the impact of  
110 high anchors on productivity estimations but does not eliminate the effect.

111         Another relevant factor for estimators is the *effect of more and/or irrelevant information*  
112 over the estimates. Usman et al. [152] found that the availability of more detailed information  
113 may increase underestimation bias by increasing estimator's optimism. Grimstad and  
114 Jørgensen [30] report that specifications with irrelevant information lead to higher estimates in  
115 laboratory experiments. Jørgensen and Grimstad [72] explored different aspects of irrelevant  
116 and misleading information that have an effect over the estimates: (i) the client's cost  
117 expectations, (ii) the wording of the specification (words associated with small and simple  
118 tasks lead to underestimation, while words associated with complex and large tasks lead to  
119 overestimation), (iii) the suggestion of future opportunities for work contingent on performance  
120 in current projects (lead to underestimation), and (iv) the amount of information, even when  
121 they are irrelevant (more information leads to overestimation). Asking people to highlight  
122 relevant information or strike irrelevant ones is not enough to eliminate the observed impact  
123 [72]. Additionally, in a field experiment, Jørgensen and Grimstad concluded that informing that  
124 the customer required development in a short period with start-up several months ahead also  
125 led to lower estimates, though supposedly this information is irrelevant to estimation [55].

126         *Optimism* is an additional error factor, leading to estimates' unintentional distortions,  
127 for instance [109]. Jørgensen, Faugli, and Gruschke [71] measured general optimism in  
128 varying ways in an experiment. They discovered that explanatory style, life orientation, and  
129 higher self-assessed level of optimism are all weakly connected with optimistic predictions.  
130 Also, merely asking estimators whether they assess themselves to be more or less optimistic  
131 seems to be enough as an indicator of optimistic predictions - instead of using more complex  
132 measures of optimism as the scales for explanatory style or life orientation [71].

133 Estimators should also be aware of *sequence effects* relative to the order of estimation  
134 of tasks and projects with different sizes<sup>8</sup>. Grimstad and Jørgensen [31] showed a statistically  
135 significant difference when starting estimation with a small task, compared with starting with a  
136 large one first. Jørgensen [50] also investigated the estimation of a large and a small system,  
137 with a significant result when inverting the reference task's order — that is, the one estimated  
138 first. When estimating projects of similar sizes in a sequence, estimators tend to estimate the  
139 target project as more extensive compared to the reference project [50]. Another set of  
140 experiments reverberated that for differently sized tasks the estimate is biased to become  
141 more similar to the one of the previous task in the sequence. In contrast, for similarly sized  
142 tasks, the estimation is biased to become more different than the previous one [75].

143 Two articles address the *time frame size*: shorter time frames tend to lead to more  
144 optimistic estimates than larger ones [35,74]. Another two articles investigate *unit effects*:  
145 asking for estimates using a lower granularity time unit led to lower estimates compared with  
146 using a higher granularity one [47,69]. Therefore, both time frame size and unit effects are  
147 error factors.

148 A comprehensive set of factors affecting estimates relates to the estimation process's  
149 particularities, such as the *use of historical data*. A field study connected it with a lesser  
150 magnitude of effort overruns [24]. A relevant number of studies also reported that the lack or  
151 no use of historical data is related to errors and problems in estimating — with evidence  
152 coming from respondent studies [99,159], laboratory studies [139], and field studies  
153 [21,57,100,110,133].

154 The *combination strategy of individual estimates* rose as a factor in our SLM, either for  
155 combining single values or interval estimates — with minimum and maximum values. We  
156 found evidence for three strategies regarding single values: statistical combination,  
157 unstructured group estimates, or Planning Poker. Three articles report evidence in favor of  
158 estimating in groups over averaging: unstructured group estimates [126] and Planning Poker  
159 (a structured approach) [25,125] led to less optimistic estimates compared with the average  
160 of individual estimates. When combining interval estimates, the results also favor group  
161 discussion over averaging [77]. Mahnic and Hovelja [111] found the same result for Planning  
162 Poker estimates compared with the statistical combination, but only when the participants in  
163 their experiments were software professionals. They found the opposite effect when students  
164 were estimating. In another study, the results suggested that planning poker is more accurate  
165 when the team has previous experience from similar tasks compared to unstructured group

---

<sup>8</sup> The use of the word size here is for simplicity. A task or project is larger in the sense that it requires more effort to be executed/implemented compared to others.



166 estimation sessions [40]. In summary, there is evidence in favor of estimating in groups over  
167 averaging estimates in general and in favor of Planning Poker more specifically.

168 *Padding* also impacts estimates' accuracy. The inclusion of a large buffer to deal with  
169 unexpected events and/or changes in the specification is a reason for accurate estimates [57].  
170 The greater the preference for projects completed within the estimates, the greater the  
171 padding frequency [97]. More evidence about it comes from the fact that the removal of  
172 padding by management is related to estimating problems [100,110] and is a reason for  
173 inaccuracies [99]. Nevertheless, it is reported as an intentional increase in estimates aimed at  
174 the holding back reserves, which gives it a negative denotation [26].

175 The *anticipation of project' participants skills* emerged as a relevant factor for  
176 estimators. The inability to anticipate the team members' skills, abilities, or characteristics is a  
177 problem for estimating [100] and a reason for inaccuracies [99,159]. The knowledge about  
178 who will execute testing allows for the definition of testing effort [132]. However, one study  
179 suggests that the team's knowledge of who will work on the project may increase  
180 underestimation bias [152]. It might be the case that anticipating the project participants' skills  
181 may not work for all contexts.

182 Another essential aid is the *use of checklists*, leading to a lesser magnitude of effort  
183 overruns [24]. A field study indicates that using a personalized checklist during the estimation  
184 process reduces the underestimation bias [154]. Such evidence indicates that the use of  
185 checklists is an accuracy factor. Also, the lack of checklists is a reason for estimation error  
186 [57], meaning that its absence is an error factor.

187 The lack of *involvement of technical staff* during estimating is a reason for inaccuracies  
188 in three respondent studies [3,99,159]. Other three studies [91,96,153] also reported that an  
189 *informal basis for estimating* is an error factor. Lederer and Prasad [96] considered informal  
190 bases for estimating, comparing similar, past projects based on personal memory, guessing,  
191 and intuition as reasons for inaccuracies. The other two studies emphasized the lack of  
192 formality of the estimation process as a reason for inaccurate estimates [91,153].

193 Four factors associated with estimators regard their experience and skills. The first one  
194 is the *estimation experience*. It is an effort predictor in the context of mobile development [1],  
195 and its absence hinders the creation of a meaningful estimate [133]. The second is *experience*  
196 *with similar/previous projects/tasks*, which is also an effort predictor [151] and a reason for  
197 accurate estimates [57]. The third factor is the lack of *estimation skills*, an estimation inhibitor  
198 [110] that can cause estimation problems [91]. The fourth is the lack of *training in estimation*,  
199 which hinders creating a meaningful estimate [133] and is a reason for inaccurate estimates  
200 [159].

201 The final factor related to estimators at the planning phase is *enough effort and*  
202 *resources spent on estimation*, which is an accuracy factor and, when lacking, an error factor.

203 On the one hand, a respondent study reports that spending enough time on estimating is a  
204 reason for accurate estimates [57]. On the other hand, making quick, rough estimates is not  
205 motivating and hinders creating a meaningful estimate [133]. Also, insufficient time, effort, or  
206 resources for estimating is a reason for inaccurate estimates [57,73,110,159].

207 Two factors intersect **all the phases**. One of them is the *overall experience* of the  
208 estimator. In one study, experts' experience (including total experience, company experience,  
209 project experience, and the number of projects expert has participated) predicted estimation  
210 performance, leading to less estimation error [90]. Therefore, the presence of overall  
211 experience improved accuracy. Additionally, other studies indicate that the lack of overall  
212 experience is an error factor, leading to unintentional distortions of software estimates in  
213 varying directions - reducing or increasing them [109], hindering software estimation and  
214 accuracy [113], being a reason for estimation error [57].

215 The other factor affecting all phases is *standards in estimation*. All evidence about it is  
216 related to its shortage, and all results point to it as an error factor. It has many facets, in any  
217 case. For instance, in one case study, participants revealed that the lack of methodology or  
218 guidelines and the lack of setting and review of standards is a potential cause of estimating  
219 problems [100]. A follow-up survey confirms that these are reasons for inaccuracies [99]. Also,  
220 no development of estimation standards and no record-keeping of estimates and actual results  
221 make it difficult to capitalize on lessons learned [110], and no documented estimation  
222 procedure hinders the creations of a meaningful estimate [133]. Researchers also report that  
223 the lack of appropriate software cost estimation methods and processes [159] and the lack of  
224 clear guidance for estimating [3] are reasons for the inaccuracy of estimates.

### 225 **5.3. Management roles**

226 We present the factors regarding management roles — including higher management, project  
227 managers, and the Software Engineering Process Group (SEPG) — in Figure 10. We explored  
228 some of them thoroughly in previous sections: longer projects (Section 5.1), enough effort and  
229 resources spent on estimation (Section 5.2), and standards in estimation (Section 5.2). We  
230 explore all the others in the current section.

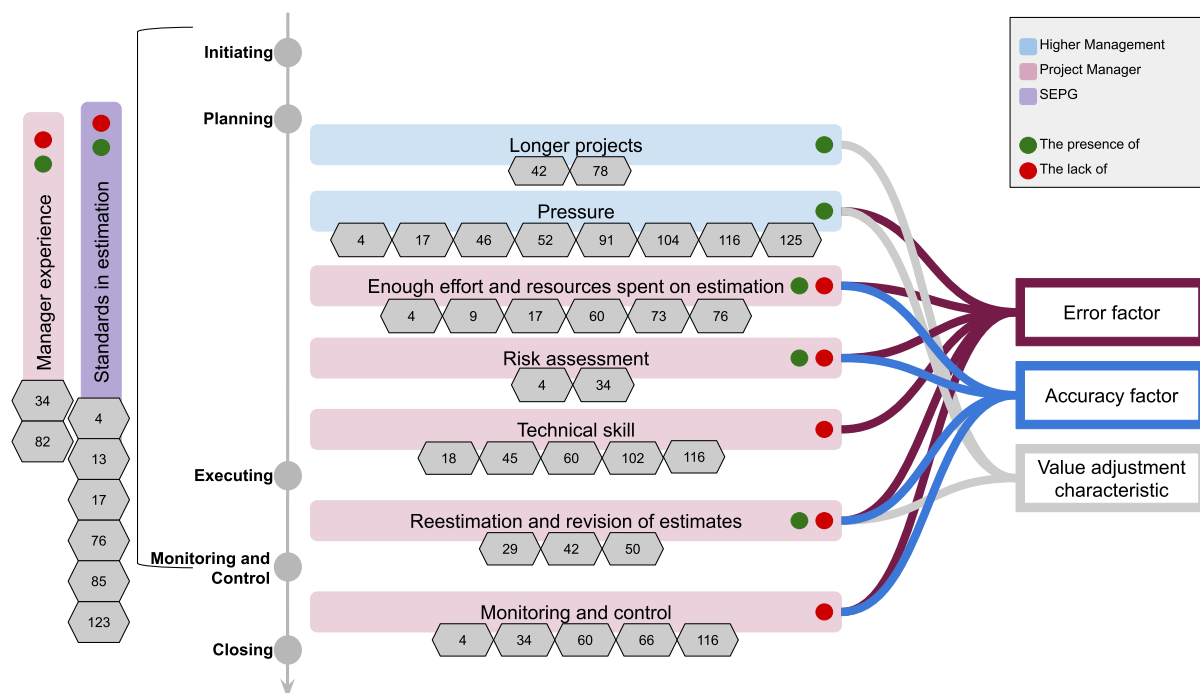


Figure 10 - Factors related to Managers

231  
232

233 At the **planning phase**, *pressure* came up as an error factor. Yang et al. [159] report  
234 that the company's survival pressure and the business pattern are reasons for inaccurate  
235 estimates. Another facet of pressure is work pressure, which Altaieb, Altherwi, and Gravell  
236 report as an effort predictor [1]. Yang et al. [159] also inform that the senior manager's  
237 pressure to set or change the estimation results is a reason for inaccurate estimates - a finding  
238 that echoes in other studies [99,161]. It leads people to change their estimates intentionally  
239 [109], to cave in to people with more power [26], resulting in lower estimates than would be  
240 realistically expected [91]. A final facet is schedule pressure, which leads to more effort in test  
241 tasks [140] - and thus is a value adjusting characteristic.

242 *Risk assessment* is another factor in the planning phase. Systematic risk assessment  
243 related to lower error in duration estimates [127], and the lack of it is a reason for inaccurate  
244 estimates [159]. Surprisingly, some laboratory experiments' results indicate that identifying  
245 more risks immediately before software estimation leads to increased over-confidence [62].  
246 Nevertheless, the authors stress that they have not investigated a complete risk management  
247 process - only the impact of simple risk identification.

248 Low *technical skills* also are among factors related to managers. One study report that  
249 Project managers not skilled in planning multi-disciplinary projects are reasons for estimation  
250 error [57]. Other studies also report technical skill issues but concerning the team, and we  
251 describe them further in Section 5.5.

252 At the **executing phase**, the only factor is the *reestimation and revision of estimates*.  
253 In a large company with two estimation points in its process, the reestimation at the analysis  
254 stage improves the accuracy of the effort estimates [152]. In a data study, more budget

255 revisions were related to higher costs [94] - and therefore, we considered it a value adjusting  
256 characteristic. Nevertheless, in another data study, more estimation updates were connected  
257 with larger errors in effort estimates [95]. Regarding the last result, the authors explain that  
258 more extensive features had more frequent estimation updates. Another possible explanation  
259 is that projects already in trouble may undergo more estimation updates.

260 The only factor at the **monitoring and control** phase is its homonym and is an  
261 accuracy factor. One field study reports that good cost control is a reason for accurate  
262 estimates [57]. One a respondent study reports that adequate project administration is a  
263 reason for the prevention of overrun [32].

264 The factor that intersects **all phases** is the *manager's experience*. For instance, the  
265 number of projects previously managed correlates with duration error — more projects  
266 managed leads to lower error [127]. It is, therefore, an accuracy factor. Also, when the  
267 estimates used for the project contract are based on the project manager's previous  
268 experience only, it requires the developers to work over their capacity, which is a reason for  
269 low accuracy [2].

#### 270 **5.4. Technical roles**

271 We found factors related to technical roles: requirement engineers, software designers,  
272 developers, and testers. Figure 11 brings such factors to the surface. None of them apply to  
273 all phases. We explained two of them in Section 5.1: changes to requirements or scope and  
274 pressure — including the factor associated with the **tester** role.

275

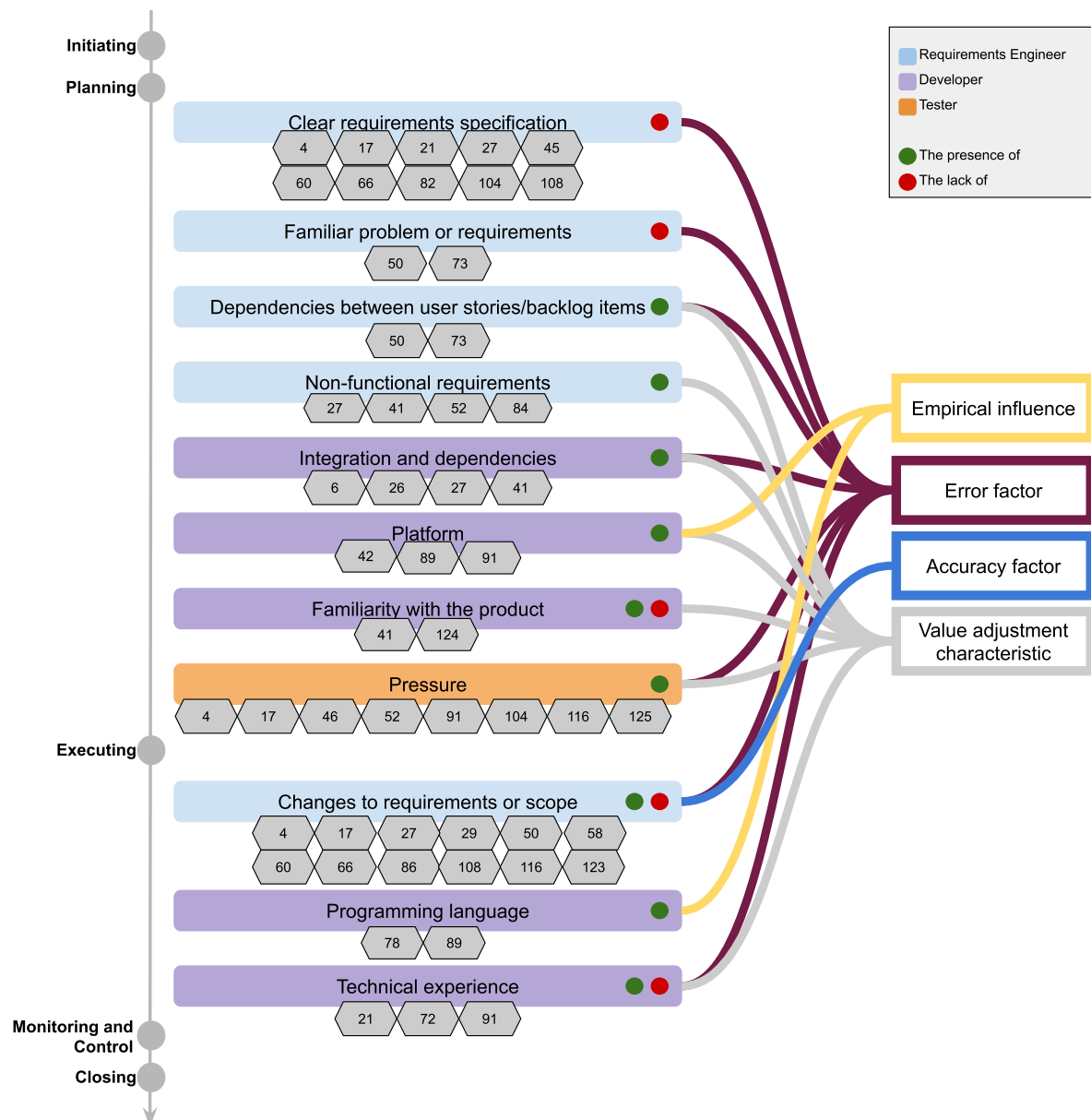


Figure 11 - Factors related to people in technical roles

276  
277

278 We found four factors related to requirements at the **planning phase**, which we  
279 associated with the **requirements engineer** role. One of them is a clear *requirements*  
280 *specification*. Some studies present results in more general terms, indicating that poor,  
281 unclear, or ill-defined requirements are one reason for inaccuracies [32,57,99,153,159,161].  
282 Other studies emphasize specific facets that make requirements poor, like the redundancy of  
283 user stories [21], missing requirements [153], weak or ambiguous requirements [24],  
284 incomplete requirements [57], and the user's lack of understanding of their requirements [7].  
285 All this evidence indicates that the lack of clear requirements specifications is an error factor.

286 *Familiar problems or requirements* was also classified as an error factor when they are  
287 absent. Layman et al. [95] report that unfamiliar feature requirements are a reason for

288 estimation inaccuracy. Jørgensen and Gruschke [73] report that too little knowledge about the  
289 problem is a reason for estimation inaccuracy.

290 The third factor associated with the requirements engineer is *dependencies between*  
291 *user stories/backlog items*. Conoscenti et al. [21] found that links to other stories serve as  
292 indicators for a possible inaccurate estimation. Altaieb, Altherwi, and Gravell [1] found that  
293 dependency between backlog items is an effort predictor in the mobile development context.

294 The fourth factor we found regards studies reporting that *non-functional requirements*  
295 are an effort predictor or a cost driver [151,153]. We also found studies reporting that specific  
296 non-functional requirement types are associated with higher effort, like the high legal or  
297 regulatory impact of the code [101], the required level of performance, and the required  
298 security level [140]. So, we classified it as a value adjustment characteristic.

299 Still in the **planning phase**, three factors emerge for the **developer** role. One of them  
300 is *integration and dependencies*. One study report that technical dependencies are an effort  
301 predictor in agile global development [17]. Another one considers that integration issues are  
302 a cost driver, also in the context of agile development [153]. In the context of corrective  
303 maintenance of object-oriented systems, a high level of code/system dependencies leads to  
304 higher effort [101]. Therefore, the integration and dependencies factor is a value adjustment  
305 characteristic. Another study informs that integration complexity is an estimation challenge  
306 [108], suggesting it is also an error factor.

307 The other factor regarding developers is the *platform*. In the context of mobile  
308 development, the supported Platform type (IOS/Android./Win./etc.) and the supported device  
309 (phone, tablet, smartwatch) are both effort predictors [1]. Other two studies report that the type  
310 of platform impacts software costs [94] and that the interaction of team size and development  
311 platform has a significant impact on productivity [45].

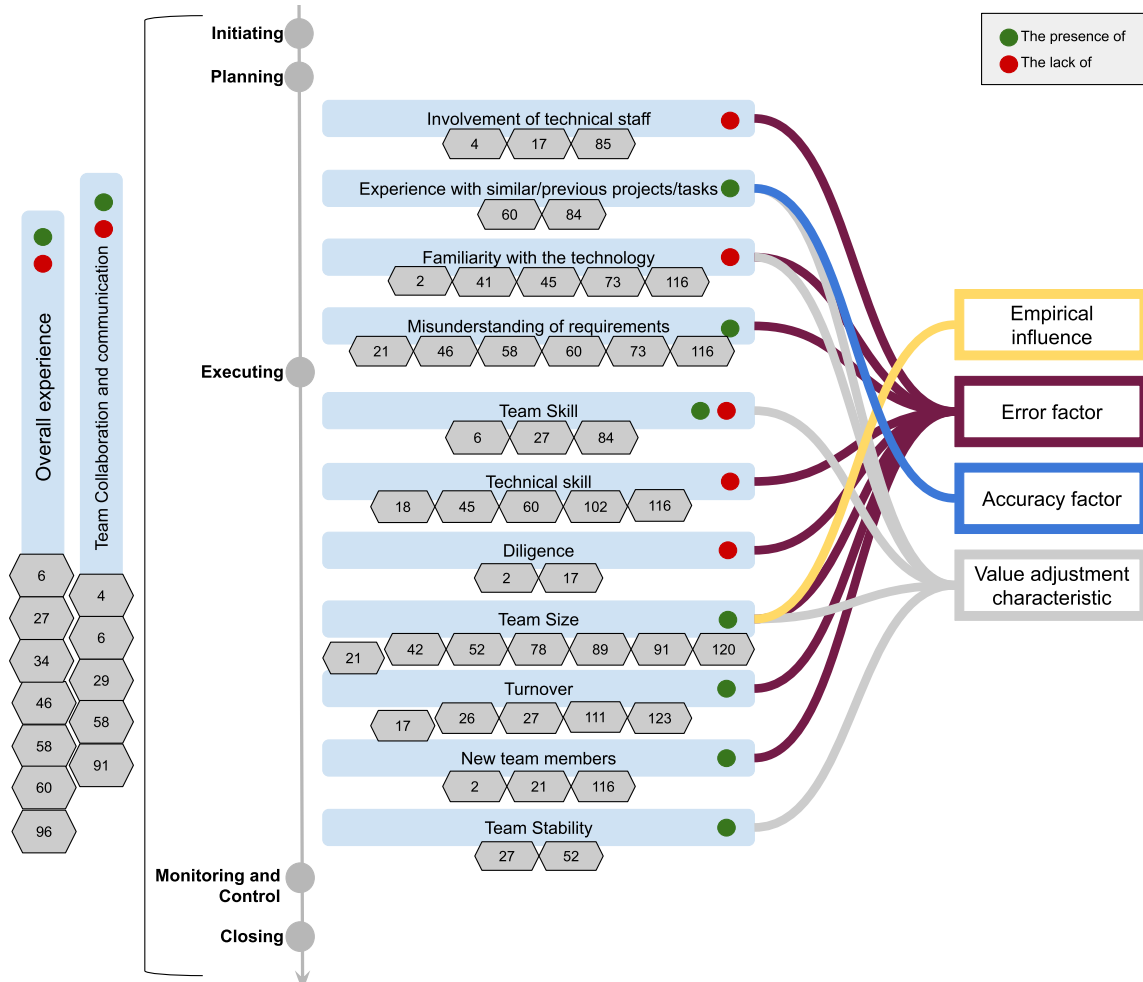
312 Finally, the developer's *familiarity with the product* is a value adjustment characteristic.  
313 When low, it leads to more need for effort [101]. In another study, the programmer's familiarity  
314 in the number of months of experience with the system was a significant predictor of debugging  
315 effort (more experience leads to less effort) [22].

316 Two data studies inform the *programming language's* importance as an empirical  
317 influence over the estimates related to the **developer** role at the **executing phase**. It has a  
318 significant impact on the effort needed [41] and on time-to-market [45]. Huang, Sun, and Li  
319 [45] also report that team size and language type interaction significantly impact productivity.

320 *The technical experience* related to the **developer** role is an additional factor we found.  
321 Altaieb, Alterwhi, and Gravell [1] evidence that developer implementation experience is an  
322 effort predictor. Also, developers' lack of experience leads to estimation inaccuracy [21], and  
323 the lack of technology experience leads to a higher probability of effort overrun [39].

324 **5.5. Team**

325 Some of the factors we found regarded the whole software team. We show them in Figure 12.  
 326 We thoroughly discussed two of these factors in previous sections: *involvement of technical*  
 327 *staff* in estimating and *experience with similar/previous projects/tasks* – both at Section 5.2.  
 328



329 Figure 12 - Factors related to the team

331 At the **planning phase**, *familiarity with the technology* is a value adjustment  
 332 characteristic because when it is low, it leads to a higher need for effort [101]. Other studies  
 333 also indicate that the use of new or little-known technology is a reason for estimation  
 334 inaccuracies [9,24,73] and a significant threat to estimates [91]. Also, many studies report  
 335 results regarding how the *misunderstanding of requirements* leads to estimation inaccuracy  
 336 and errors [21,57,73,91,113]. It also causes unintentional distortions of software estimates in  
 337 different directions: either as increases or decreases of estimates [109].

338 The team's *skill* is a value adjustment characteristic at the **executing phase** once  
 339 three studies present it as either an effort predictor or a cost driver [17,151,153]. Another more  
 340 specific factor is the *technical skill*, which we partially addressed in Section 5.3. The presence  
 341 of unskilled members in the team is a reason for inaccurate estimates [153]. Lack of technical

342 skills [24] and technical expertise in a particular area [91] lead to estimation inaccuracies. Less  
343 software development skill is weakly connected with optimistic predictions too [71]. More  
344 specifically, Jørgensen, Bergersen, and Liestol [53] reported that lower programming skills  
345 connect with higher over-optimism in larger tasks, higher over-pessimism in smaller tasks, and  
346 higher over-estimation in smaller tasks.

347 Two respondent studies report how *diligence* issues may impact estimates negatively.  
348 Lack of diligence by systems analysts and programmers is a reason for inaccuracy [99]. Also,  
349 the delay of decisions concerning requirements due to team members' lack of responsibility  
350 and motivation is a reason for a higher need for effort than estimated [9]. So, lack of diligence  
351 is an error factor.

352 Many studies report findings regarding a range of issues related to team's size and  
353 stability issues. The team's *size* is an effort predictor [1,45], and larger teams connect with  
354 higher effort and costs [41,94,140]. It is, therefore, a value adjustment characteristic. One of  
355 these studies also suggests that the interaction of team size and language type and the  
356 interaction of team size and development platform significantly impact productivity [1,45].  
357 Interestingly, two studies suggest that multiple developers' involvement in a story or a task  
358 may lead to over or underestimations [21,43]. So, larger team size also is an error factor.

359 The last three factors of the executing phase are intricately connected. *Turnover* is a  
360 reason for inaccuracies in estimates [99,103,153] and estimating problems [100]. The loss of  
361 organizational knowledge due to high turnover is an estimation challenge [108]. The existence  
362 of *new team members* leads to estimation inaccuracies [21] and a higher need for effort than  
363 estimated [9]. Another study reports that the introduction of new people is a major threat to  
364 accurate estimates [108] - and therefore, we classified it as an error factor. Finally, regarding  
365 team *stability*, one study reports it as a cost driver [153], while another one stresses that team  
366 continuity leads to less effort in the context of testing tasks [140]. Therefore, team stability is  
367 a value adjustment characteristic that estimators should account for when estimating.

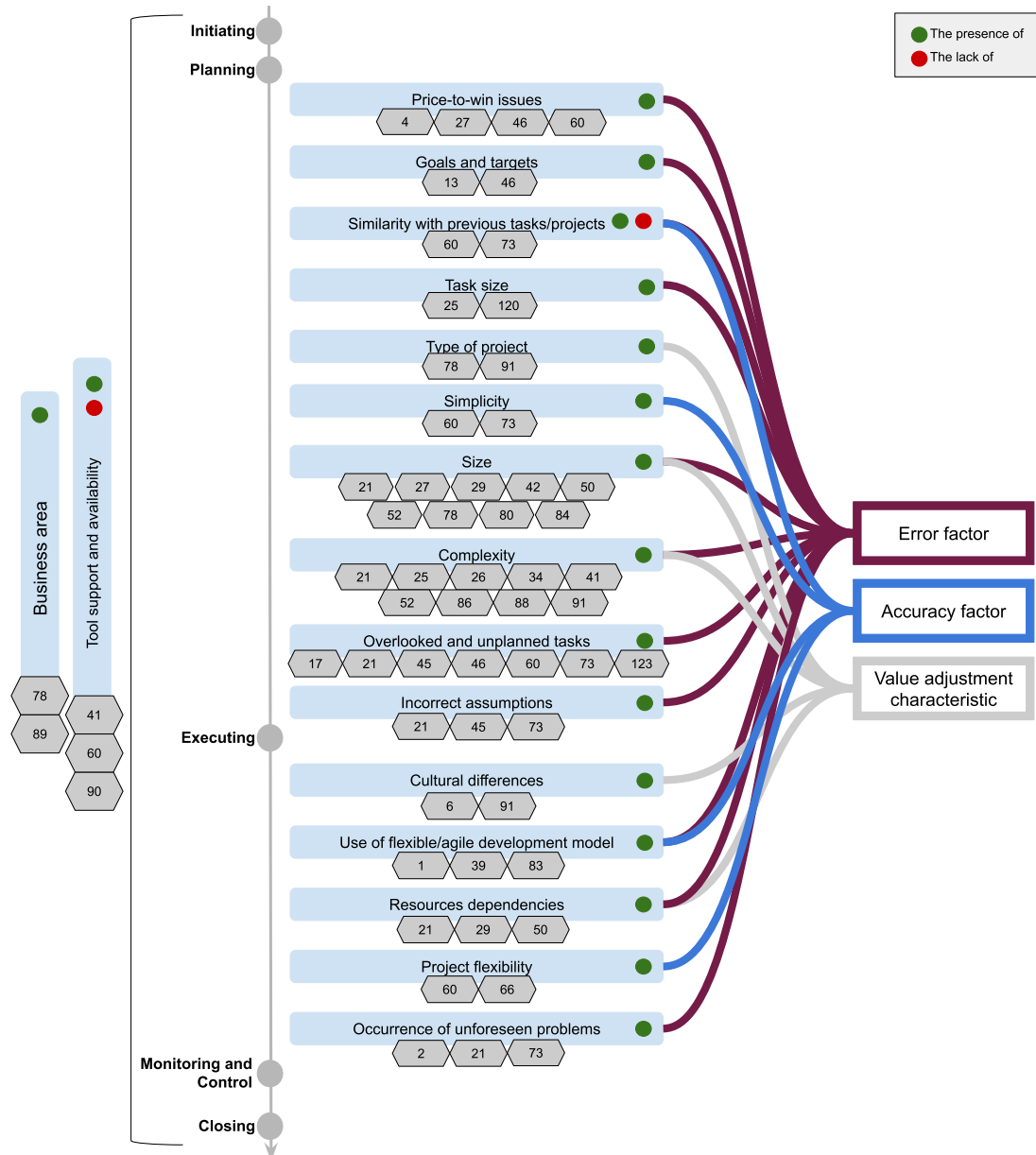
368 Two factors impact **all phases**. The *team's overall experience* is one of them — and  
369 we explored some of its facets in Section 5.2. Three studies report it as more specifically  
370 connected with the team. Two respondent studies put the team's overall experience as an  
371 effort predictor or a cost driver [17,153]. Another respondent study indicates that low team  
372 experience correlates with duration error, with less experience leading to more error [127].

373 The other factor related to all phases is *collaboration and communication*. The  
374 communication process and the communication model are effort predictors [1,17]. On the one  
375 hand, team collaboration facilitates software estimation and accuracy [113]. On the other  
376 hand, the lack of stakeholder collaboration is a reason for inaccurate estimates [159]. Also,  
377 inherent difficulties related to communication and coordination present in multi-site  
378 arrangements lead to higher effort overruns [152].



379 **5.6. No specific role**

380 In Figure 13, we present a whole set of factors we found that is not specifically connected with  
 381 any roles. They may impact or be caused by any or all of them.



382  
 383 *Figure 13 - Factors unrelated to any specific role*

384 During the **planning phase**, *price-to-win issues* play a role in estimation when present.  
 385 Price-to-win is described as an estimate defined by the price or schedule needed to win a job  
 386 [14]. An estimate strongly impacted by price-to-win is a reason for estimation error [57].  
 387 Allowing the project bidding requirements to predefine the project cost [159] or purposefully  
 388 underestimating the effort to obtain a contract [153] are reasons for inaccurate estimates.  
 389 Magazinius, Börjesson, and Feldt [109] also report intentional distortions of software estimates  
 390 in varying directions because estimates are budget determined. Somewhat related is the *goals*  
 391 *and targets* factor. In field studies, the authors report that personal goals affect the estimates

392 [110], and that personal or organizational agendas lead to intentional distortions of software  
393 estimates in varying directions [109].

394 We identified that some of the project and task characteristics also are relevant factors  
395 for estimation, such as the *similarity with previous tasks/projects*. On the one hand, a task  
396 similar to the ones previously completed is a reason for improving estimation accuracy [73].  
397 On the other hand, projects frequently different from earlier projects are a reason for estimation  
398 error [57]. The *task size* is also an error factor: larger tasks are more prone to effort overruns  
399 [154], and tasks with more subtasks were underestimated compared to tasks involving fewer  
400 ones [43]. Another characteristic that emerged as an effort predictor is the *project type*:  
401 whether it is related to a new or enhanced application in mobile development [1]. He et al. [41]  
402 also report that the enhancement projects may consume the most effort . Simultaneously, re-  
403 development may need less effort than enhancement, and new development may consume  
404 even less than re-development. Therefore, the project type is a value adjustment  
405 characteristic. Finally, two studies inform that task or project *simplicity* is a reason for accuracy  
406 [57,73].

407 A subset of the planning phase factors regards the product characteristics: the product  
408 *size* and *complexity*. *Size* is a value adjustment characteristic since many studies report it as  
409 a cost driver, effort predictor, or as correlated to effort [41,151,153,157] — with larger project  
410 sizes leading to more effort [94]. *Size* is also an error factor. For instance, Conoscenti et al.  
411 [21] report that user story size serves as an indicator for a possible inaccurate estimation. In  
412 a data study, more extensive features correlated to larger errors in effort estimates [95].  
413 Finally, a field study indicates that smaller product customizations tend to be overestimated,  
414 while larger ones tend to be underestimated [152].

415 *Complexity* is a factor with many facets. Requirements complexity [140] and high  
416 technical complexity [101,140,143] leads to more effort. In the context of mobile development,  
417 one study points out that application form complexity is an effort predictor [1]. Therefore,  
418 complexity is a value adjustment characteristic. Some studies report technical complexity  
419 [108,127,154,160] and feature complexity [21,108] as estimation challenges or as related to  
420 inaccuracies, delays, and under or overestimations.

421 *Overlooked and unplanned tasks* is another impacting error factor: it is a challenge for  
422 estimation [100] and a source of inaccuracies and errors [21,24,57,73,99,109]. Unplanned  
423 tasks or re-work also is a reason for estimation error [57]. Closely relate4d, *incorrect*  
424 *assumptions* when estimating is also an error factor that may be related to the code [73],  
425 functionality [21], or complexity [24,73].

426 At the **execution phase**, distributed development issues also play a role when they  
427 are present. Two studies report *cultural differences* as an effort predictor [1,17]. Thus,

428 estimators should consider it a value adjustment characteristic if there are multiple  
429 development sites with differing cultures.

430         *The use of flexible/agile development models* is an accuracy factor regarding project  
431 and task characteristics. Moløkken-Østvold and Jørgensen [124] report that flexible models  
432 are associated with lower effort overruns than sequential models. Koch and Turk [93] also  
433 report that the use of agile methods is related to less effort deviation from estimate than rigid  
434 models. However, Brown et al. [18] inform that software developers give lower estimates when  
435 the development method is agile than when the development method is a waterfall, suggesting  
436 their estimates were optimistic.

437         *Resources dependencies* also stood out as one factor affecting estimates. Depending  
438 on external resources may lead to delays and/or higher effort that should be considered when  
439 estimating [63]. Also, dependencies (such as for code reviews) on specific human resources  
440 (e.g., product architects) introduce delays [152], and developer resource constraints and  
441 external commitments are a reason for estimation inaccuracy [95].

442         *Project flexibility* is another relevant accuracy factor: a high degree of flexibility in  
443 implementing the requirement specification is a reason for accurate estimates [57]. Another  
444 study reports that project flexibility to reduce the scope (functionality/quality) in order to meet  
445 plan and budget is a factor more frequent in projects with lower overrun (less than 20%  
446 overrun) compared to projects with higher overrun (more than 20% overrun) [32].

447         *The occurrence of unforeseen problems* is a factor that impacts estimates negatively.  
448 The occurrence of risks, unexpected events, or technical problems leads to a higher need for  
449 effort than estimated and estimation errors [9,21,73].

450         Two of the factors affect **all phases**. The *business area* has an impact on the effort  
451 [41] and productivity [45]. The other factor is *tool support and availability*. Software  
452 development tools have an empirical influence over management and testing efforts [144].  
453 Additionally, insufficient tool support for project management is a reason for estimation error  
454 [57], and the low availability of required tools leads to higher effort [101].

## 455     **6. Discussion**

456     Our primary research question for this SLM was ***RQ 1 - What is the existing evidence about***  
457 ***the factors that affect expert judgment software estimates?*** In this section, we summarize  
458 our current answer to this question and discuss our findings.

### 459         **6.1. The seas of factors that researchers explored the most**

460         The top-five factors in the SEXTAMT regarding the number of articles reporting them  
461 are *changes to requirements or scope* (12 articles), *clear requirement specifications* (10  
462 articles), *product size, complexity*, and *use of historical data* (9 articles each). Most factors

463 (40, representing around 58% of the total) were reported in three or more articles. The  
464 remaining 29 factors (around 42%) were investigated in two research articles only, indicating  
465 that they could benefit from further investigation.

466 In addition, many of the top factors were probably investigated extensively because of  
467 their true impact on the estimates. Nevertheless, others may have been investigated because  
468 of a controversial result. Controversies possibly exist either because of differences in research  
469 design or because such factors are more sensitive to the context. Future research efforts can  
470 aim to clarify which is the case. For instance, regarding the *combination strategy of individual*  
471 *estimates* most of the results shows that group estimation led to less optimistic estimates  
472 compared with averaging. However, one study found the opposite when participants were  
473 students [111]. It is unclear whether this controversial result is due to the difference in choice  
474 of participants (software professionals or students) or whether experience interacts with the  
475 combination strategy to define which one will bring superior results (more on this in Section  
476 6.5).

477 Also, if a factor is shown to influence estimates through the employment of varied  
478 research strategies, we can more confidently believe that such an effect exists. Each research  
479 strategy has its inherent limitations and strengths [141]. Also, each one has the potential to  
480 maximize one research quality criteria at the expense of others. For instance, respondent  
481 strategies have the potential to maximize generalizability; field strategies can maximize  
482 realism; laboratory strategies can maximize control; and data strategies can maximize  
483 precision [142]. Therefore, we evaluated the existing evidence for the factors in the SEXTAMT  
484 by considering the research strategies that researchers employed to investigate them.

485 Figure 14 represents only the factors investigated in five or more articles — 21 factors  
486 in total, represented by the light gray edges surrounding the top of the circle. We also mapped  
487 the factors to the research strategies that researchers employed to investigate them,  
488 represented at the bottom of the circle: respondent (R, in dark red), field (F, in blue), data (D,  
489 in dark gray), or laboratory (L, in orange). Next, we discuss the type of evidence derived from  
490 such studies, considering all these research strategies.

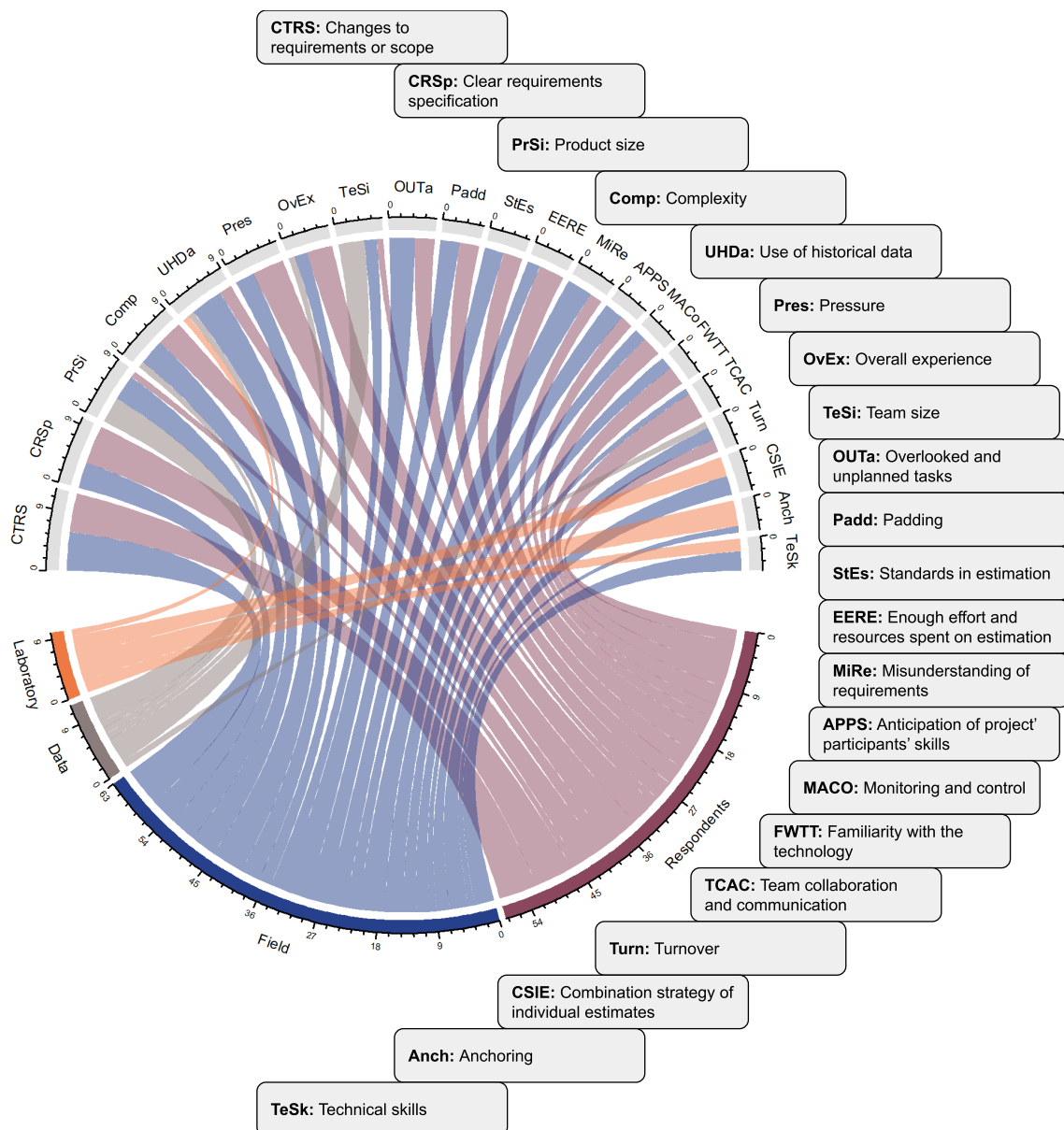


Figure 14 - Top factors and the studies' research strategies

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First, six factors have been investigated employing at least three different research strategies: *product size* (1 R, 4 F, 4 D), *complexity* (4 R, 4 F, 1 D), *use of historical data* (2 R, 5 F, 1 D, 1 L), *overall experience* (4 R, 2 F, 1 D), *team size* (1 R, 2 F, 4 D) and *turnover* (2 R, 2 F, 1 D). Most of them were investigated through a combination of research, field, and data strategies — suggesting the generalizability, realism of context, and precision of data regarding the supporting findings. Some of these factors are classic cost drivers, such as *product size* and *complexity*, and software companies may not have much control over them. Other factors are more controllable but may not be so easy to implement. Still, software practitioners and organizations can organize themselves to *use historical data* when estimating, increase their *overall experience*, regulate *team sizes* to keep them small, and reduce *turnover*.

504 All the remaining factors in Figure 14 were investigated using two different research  
505 strategies. In summary, these factors indicate that improving the estimation process is  
506 necessary, but not enough to get better results. Practitioners need to enhance the  
507 requirements engineering and management process. For example, we need to work on  
508 getting *clear requirements specifications* (6 R, 4 F). Moreover, human and social aspects play  
509 a crucial role, as highlighted by factors pertaining to the categories of political issues (such as  
510 *pressure* — 5 R, 3 F), experience (*familiarity with the technology* — 3 R, 2 F), skill issues  
511 (*technical skill* — 3 F, 2 L), biases (*anchoring* — 1 F, 4 L), and team issues  
512 (*team communication and collaboration* — 4 R, 1 F). Unexpected events also have their  
513 role: *overlooked and unplanned tasks* (3 R, 4 F). Reducing such events is necessary —  
514 possibly with the *use of checklists*, another factor from SEXTAMT.

515 The SEXTAMT factors excluded from Figure 14 were reported in four or fewer articles  
516 and investigated through no more than two research strategies. They can further enrich our  
517 understanding of the impact of the requirements and the estimation process, for instance.  
518 Nevertheless, they expand our perspectives to other directions as well, such as the impact of  
519 product characteristics, client and user issues, environment, attitudes and maturity, and testing  
520 and rework.

521 In any case, software organizations and practitioners aiming to diagnose the factors  
522 more relevant to their context to improve their estimation results can use the SEXTAMT factors  
523 to guide what to include in internal surveys, for instance. Practitioners can also use the  
524 SEXTAMT factors (especially those classified as value adjusting characteristics) to build  
525 internal checklists. For instance, Usman et al. [154] proposed a process to build checklists to  
526 support expert judgment estimation, and the first step is to understand the estimation context.  
527 This step has the objective to elicit the factors that should be included in the checklists by, for  
528 instance, surveying the literature on the search for effort or cost drivers. The SEXTAMT  
529 already provide a map of such factors, and practitioners can save time by using it instead of  
530 surveying the literature themselves — a process that involves high costs.

531 In addition, some of the SEXTAMT factors can be helpful in the debiasing strategy that  
532 Kahneman, Sibony, and Sunstein [87] proposed to help improve judgments in general:  
533 decision observers, i.e., people in charge of observing others making judgments in real-time  
534 to identify and alert on the occurrence of biases. Decision observers use checklists to  
535 accomplish their tasks, which should be adapted to their specific domain. The SEXTAMT  
536 factors can guide such adaptation to the software estimation domain. Particularly, the factors  
537 from the bias and the estimation process seas at SEXTAMT can provide valuable items.

538 Also, practitioners can use the SEXTAMT factors as input for risk analysis for their  
539 projects, improving their project planning, monitoring, and control. For instance, projects  
540 planned to deliver more extensive or more complex products, with less experienced software

541 teams, or where estimators cannot anticipate the participants' skills when estimating run a  
 542 larger risk of estimating error and, therefore, of failing to meet their commitments. Thus, project  
 543 managers of such projects need to be especially caring for monitoring these factors.

**Takeaway message 1:** There is solid evidence for the factors in the SEXTAMT, with 40 of them reported in three or more articles. A few of those — six in total — were investigated by applying at least three different research strategies. The remaining 29 factors were reported in two studies each, suggesting they can benefit from further investigation.

**Takeaway message 2:** Practitioners can use the SEXTAMT factors (i) to help diagnose the factors more relevant to change in their contexts, in software process improvement initiatives; (ii) to build supporting checklists for their estimation activities when using expert judgment; (iii) to improve their estimation results in real-time as part of debiasing interventions; or (iv) as input to risk analysis of software projects.

**Takeaway message 3:** Practitioners interested in improving their estimation can rely on the existing evidence that points to the need for improving the requirements engineering and the estimation process, but also indicates the necessity of considering factors associated with political issues, the management process, experience, team issues, biases, and technical skills.

544

## 545 **6.2. Looking through the lenses of the temporal and stakeholder** 546 **dimensions**

547

548 When it comes to the process phases in which factors cluster, the planning and  
 549 executing phases are the ones that stand out. It is natural to have factors at the **planning**  
 550 **phase**, because estimating occurs primarily during such stage. At the **executing phase**,  
 551 factors emerge because the dynamics of projects impact estimating error and accuracy. For  
 552 instance, our software projects have a moving target [109], and we found in our SLM that  
 553 *changes to requirements or scope* are an error factor, especially if the original estimates are  
 554 not modified to reflect the changes. *Overlooked and unplanned tasks* may also be revealed  
 555 by project execution dynamics, leading to a higher need for effort, costs, and duration than  
 556 expected.

557 It is noticeable that only one factor emerged at the **initiating phase** and none at the  
 558 **closing phase**. However, when looking for the factors reported in one article only, we can find  
 559 more about such phases. For instance, *bidding situations* are relevant at the **initiating phase**,  
 560 with one field experiment reporting that companies selected on the criteria of the low bid have  
 561 higher cost overruns, a phenomenon known as the “winner’s curse” [54]. Therefore, estimators  
 562 might need to pay special attention to the initiating phase in bidding contexts.

563 Additionally, more investigation on learning and feedback has the potential to shed  
 564 some light on what is relevant at the **closing phase**. For instance, at least four studies ([57],  
 565 [113], [71], and [73]) suggest that estimation error, feedback, and learning from past projects  
 566 and tasks might be beneficial to reducing overconfidence and improving estimates.

567 Regarding stakeholders, many of the factors are related to **estimators**, which is  
 568 expected once they are the primarily responsible people for estimates. Our results also  
 569 indicate the power of other roles that might not be directly involved with the estimating process,  
 570 such as the client and managers.

**Takeaway message 4:** Most factors cluster at the planning phase, because estimating occurs primarily at this stage. Many factors also pertain to the execution phase because project dynamics can alter the assumptions on which estimates were generated.

**Takeaway message 5:** The initiating and closing phases are less explored, and we can benefit from investigating more factors regarding such phases.

**Takeaway message 6:** Many factors are related to estimators, and many others indicate the power that people playing other roles also have over the estimates, showing that improvement initiatives in the industry must account for them too.

571

### 572 **6.3. The strategies researchers employed to explore the seas**

573 As for the project variables, most studies focused on **effort**, which is understandable - as  
 574 McConnell [116] suggested by his flow of well-estimated projects that the effort is an  
 575 intermediary estimate in software projects, ideally used as input to cost and duration  
 576 estimates. Therefore, factors that impact effort estimates indirectly impact both cost and  
 577 duration, and because of that, researchers may consider it more beneficial to focus on them.

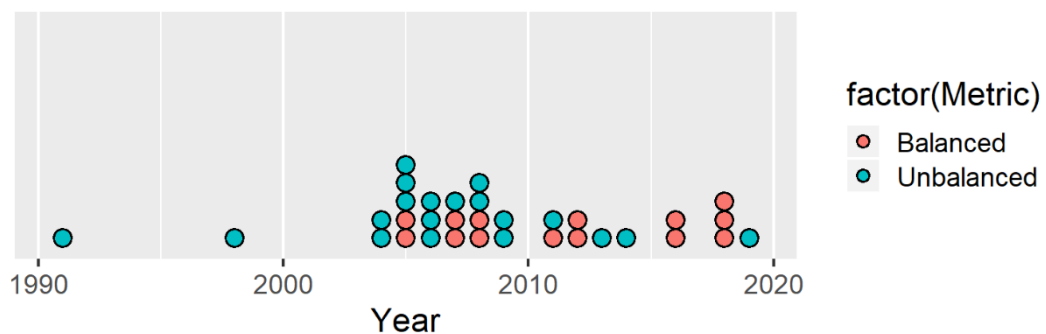
578 The mechanism for measuring the impact of the factors that researchers applied the  
 579 most is rather indirect: the **participants' perceptions** of reasons for errors and accuracy.  
 580 Such an approach may provide rich insights into the phenomena that cause errors when  
 581 estimating or promote accuracy in field settings. Considering that many participants in  
 582 respondents and field studies in our SLM are experts in software development and  
 583 maintenance tasks, we cannot overlook their opinions about the factors affecting estimates.  
 584 Nevertheless, the approach has drawbacks also. For instance, people may attribute different  
 585 meanings to the term "estimate", even when they work at the same company [67], making it  
 586 difficult to interpret the results of surveys [59].

587 Another widely employed mechanism for measuring the impact of factors over the  
 588 estimates was the **difference of estimates** between groups. The difference of estimates does  
 589 not provide direct evidence about accuracy, but it can evidence when a factor causes an  
 590 estimate to increase or decrease for reasons beyond the estimation process. This allows us



591 to identify factors that can induce optimism in estimators, leading them to provide low  
 592 estimates instead of realistic ones. Considering that extensive projects tend to be  
 593 underestimated with a median time overrun of 20% [38], identifying such factors can be very  
 594 useful.

595 Additionally, researchers have used objective error measures, such as **MRE**,  
 596 **MREBias**, **BRE**, and **BREBias**. Nevertheless, since the 90's at least, MRE has been criticized  
 597 because it has the disadvantage of weighing differently under and overestimations.  
 598 Underestimations are not weighted sufficiently, leading to higher penalization of  
 599 overestimations [59]. MREBias suffer from this same problem. BRE and BREBias are  
 600 balanced metrics in this sense [124]. In Figure 15, we grouped MRE and MREBias under the  
 601 label "Unbalanced" and BRE and BREBias under "Balanced". It shows that, gradually,  
 602 researchers are moving to the use of more balanced metrics over the years.



603  
 604 *Figure 15 - Balanced (BRE & BREBias) x unbalanced (MRE & MREBias) over the Years.*

605

606 Also, researchers prefer accuracy metrics over bias: with 19 occurrences for MRE and  
 607 BRE together versus 15 occurrences of MREBias and BREBias. Accuracy is the average  
 608 unsigned error, irrespective of whether the estimate is too high or too low; bias is the average  
 609 tendency to generate too high or too low estimates [37].

610 In any case, using MRE or BRE and similar metrics can be misleading because they  
 611 depend on actual values, and work can be adjusted to fit an initial estimate [80], leading to a  
 612 "moving target problem" [59] and to a distorted perception of accuracy. For instance, this  
 613 makes it harder to understand exactly whether a factor contributed effectively to improving  
 614 estimation accuracy, or whether a software team just took advantage of a higher project  
 615 flexibility to create an illusion of accuracy. A possible solution comes from the literature about  
 616 judgment in general: the measurement of noise instead of bias or accuracy. Noise is the  
 617 random scatter of judgments that should ideally be identical — or in other words, unwanted  
 618 variability, a significant component contributing to judgment error, along with bias [88]. The  
 619 advantage of measuring noise over bias or accuracy is that we do not need to know actual

620 values. One issue that emerges from this discussion is how to measure noise. A common  
621 measure from statistics is the standard deviation [89].

622         Nevertheless, we found very few studies discussing the variability of estimates in the  
623 software domain. Only one study explores explicitly the issue, showing a high level of  
624 inconsistency when software practitioners estimate the same task, based on the same  
625 information and under the same conditions, but at different times [33]. In addition, very few  
626 studies in our SLM report the standard deviation of estimates, when using the difference of  
627 estimates as a measurement strategy (see [138] and [130]). This reveals a low awareness of  
628 researchers in our community regarding noise, its relationship with error in expert judgment  
629 estimation, and the benefits of measuring and reducing it. Regarding software estimation  
630 practice, it is unclear whether practitioners share the perspective of researchers about this  
631 concept. In any case, software organizations can benefit from investigating how much  
632 disagreement there is among their professionals estimating the same tasks independently.

633         Regarding research strategies, researchers employed the **laboratory research**  
634 **strategy** widely, and the **respondents' strategy** was quite popular too. Laboratory research  
635 strategies favor the investigation of only a few factors at once. In contrast, the articles  
636 employing respondents strategies tended to reveal much more factors in each study,  
637 contributing significantly to the wide variety of factors we found. The factors with more articles  
638 using a laboratory experiment strategy were also the ones that researchers refined the most  
639 by investigating relevant variations. For instance, researchers investigated different nuances  
640 of the *anchoring* effect, assessing the impact of both numerical and textual anchors [56], as  
641 well as of single and interval anchors [105]. Another refinement was the investigation of the  
642 moderating effect of the expertise of the source and of the receiver of the anchor value [105]  
643 and the impact of one intervention to reduce its effects [138]. Another example is the *sequence*  
644 *effect*, whose impact over the estimates varies with the size of the tasks estimates in the  
645 sequence [75]. Researchers perceived an assimilation effect (the estimate become more  
646 similar to the one of a previously estimated task) for tasks of different sizes, and a contrast  
647 effect (the estimate become more different than the previous one) for tasks of similar sizes.

648         When considering the taxonomy of Stol and Fitzgerald [141] for research strategies, it  
649 is interesting to notice that the studies employing the field strategy, there are very few field  
650 experiments - a total of 10. In other words, when it comes to factors affecting estimates,  
651 researchers are more likely to enter natural settings to collect data without manipulating  
652 variables. Probably such manipulations are hard to be approved by administrative staff or to  
653 be adequately carried out. Thus, they restrict the manipulations of variables to the lab,  
654 reinforcing the need for triangulation of strategies [141] to evaluate further the impact of factors  
655 investigated.

656            Additionally, considering that the potential for generalizability from respondent studies  
657 and the potential for realism from field studies can be taken as proxies of the relevance of  
658 research results for practice, from all the 69 factors from the SEXTAMT, most (62) have this  
659 type of evidence. From the seven factors with no evidence from respondent or field studies,  
660 three are related to biases on estimation and were investigated through lab studies only:  
661 *sequence effects*, *time frame size*, and *unit effects*. The *client's expectation* was a factor  
662 investigated only through lab studies. The *programming language*, *business area*, and *longer*  
663 *projects* emerged from data studies only. Nevertheless, the lack of evidence from respondents  
664 and field studies for these factors does not mean they are irrelevant. For instance, practitioners  
665 are not aware of the biases affecting them in many cases, which makes it impossible for them  
666 to point this kind of factor in respondent studies. Therefore, combining research strategies  
667 reveals complementary findings in research topics so complex as this one. This has been  
668 highlighted before in the study of reasons for software effort estimation error in one single  
669 company: combining information sources, data collection methods, and data analysis methods  
670 leads to complementary insights [57].  
671

**Takeaway message 7:** The participants' perceptions can provide a rich picture of factors affecting estimates in practice, even though it provides a subjective perspective. For more objective measurements of impact, the difference of estimates between a control and an experimental group has been largely adopted.

**Takeaway message 8:** Despite the criticism over metrics such as MRE, researchers are still gradually moving to use more balanced metrics such as BRE to assess the accuracy of estimates.

**Takeaway message 9:** Researchers are not fully aware of the concept of noise and its contribution to estimation error, even though it can reveal estimation problems with the benefit that we do not need to know actual values to measure it. It is not clear whether practitioners are unaware of it as well. In any case, software organizations can benefit from noise audits as starting points to improvement initiatives and noise measurements to assess the effectiveness of interventions to their estimation processes.

**Takeaway message 10:** Respondents strategies allowed for discovering many factors relevant in practice, while laboratory strategies allowed for the refinement of factors.

**Takeaway message 11:** The combination of different research strategies provides complementary factors, allowing for a richer map of the factors affecting expert judgment estimates.

672

#### 673           **6.4.    Into the wild – part 1: underexplored seas**

674    We excluded from the SEXTAMT a total of 166 factors reported in one research article only  
675    each<sup>9</sup>. Therefore, we consider they are in a gray area, and there is a need to execute more  
676    research to strengthen the evidence about their impact. Some of them have the potential to  
677    enlarge the territory of existing seas in the SEXTAMT. In contrast, others have the potential to  
678    reveal new seas of their own.

679           Such a myriad of factors shows that researchers have investigated a set of varied  
680    factors affecting expert judgment software estimates. However, this does not mean that all  
681    factors reported by unique articles are worthy of further investigation. We need some filtering  
682    on them to decide which ones are good candidates for more studies. For instance, *luck* is a  
683    factor reported in a respondents study. However, what does it mean? Also, the presence of  
684    other factors we identified in our SLM might explain luck to some extent: we can consider that  
685    a software project was luckier because requirements did not change, for example.

686           In addition, we classified some of these factors as a satellite to others, meaning they  
687    are somewhat related, even though not enough to be united to create a larger one. One  
688    example is “team process experience” and “expertise of new team members”. Although they  
689    are related, the first can relate to all team members, not only to new ones, while the latter is  
690    very specific in including only new people. Therefore, we cannot unify them to form a single  
691    factor investigated in three articles, allowing its inclusion among the SEXTAMT factors.  
692    Therefore, we kept them as part of the unique factors, marking them as satellites of each other.

693           Another example is the case of the factor *forcing to stay within the estimate*. It is a  
694    satellite of one SEXTAMT factor: *project flexibility*. For instance, software practitioners need  
695    the flexibility to deliver less polished features when they are forced to stay within a deadline,  
696    no matter what. We can also argue that *forcing to stay within the estimate* is a repercussion  
697    of other factors from unique articles, such as *estimates interpreted as commitments* or the *use*  
698    *of uncertain estimates as baselines*. Nevertheless, researchers have not validated such  
699    relationships. In any case, we indicate the satellite factors as part of our supplementary  
700    material.

701           Factors investigated through laboratory research strategies are good candidates for  
702    field experiments to assess whether their impact is kept in real-life contexts. Take  
703    the *format* factor, for example, which is about using the traditional request format — “How  
704    much effort is required to complete X?” – versus using an alternative format — “How much  
705    can be completed in Y work-hours?”. In the laboratory, the alternative format has led to more  
706    optimistic estimates [74]. However, it is precisely the format we expect when using agile  
707    methodologies. Does it impact estimates negatively in the trenches, making them more

---

<sup>9</sup> A complete list of such factors, together with their codes and categories can be found [here](#).

708 optimistic? Another factor whose effect is relevant in the same context is the *use of Fibonacci*  
 709 *scales* that, compared to linear scales, led to lower estimates when using Planning Poker  
 710 [147].

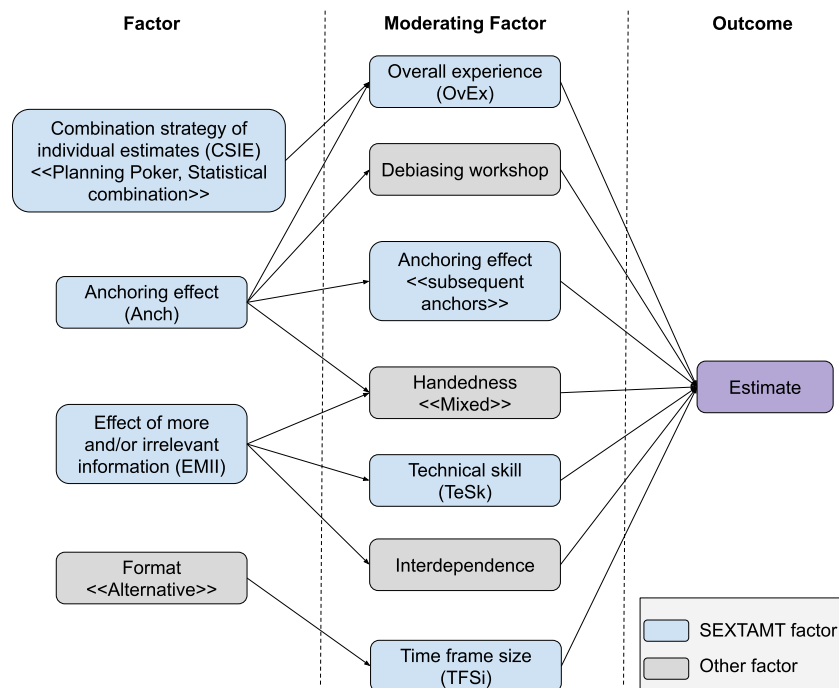
**Takeaway message 12:** Researchers have investigated a large and varied set of factors affecting estimates when using expert judgment. Most of such factors were reported in one article only, needing more research to strengthen the evidence about their impact.

711

712 **6.5. Into the wild – part 2: validated relationships among the factors**

713 The discussion of satellite factors leads us to another underexplored issue: the relationship  
 714 among different factors. Therefore, after answering the main research questions that we  
 715 presented in Section 3.1, we decided to extract and analyze data for an additional question:  
 716 “SQ 1.6 – *What are the validated relationships among the factors affecting expert judgment*  
 717 *expert estimates?*”

718 Only nine articles had results regarding such relationships. We illustrate the  
 719 relationships we found in Figure 16, where each light blue rounded rectangle represents one  
 720 SEXTAMT factor. Each gray rounded rectangle represents one factor we did not include in  
 721 the SEXTAMT because it was investigated in only one article.



722

723

Figure 16 - Relationships among factors.

724 Figure 16 shows that *overall experience* moderates the impact of the *combination*  
 725 *strategy of individual estimates*: more experience is connected with less optimistic estimates  
 726 when using Planning Poker compared to when using a statistical combination of estimates. In

727 the context where estimators have less experience, the result is inverted: the statistical  
728 combination leads to less optimism [111]. This result suggests that without experience  
729 discussions lack the benefit of meaningful divergent perspectives about the task complexity,  
730 or the wisdom to recognize forgotten tasks, or other flaws in judgment. It also seems that  
731 higher experience is needed to overcome the effect of the social influence bias [106] in group  
732 discussions of the estimates. Nevertheless, we should consider this result carefully because  
733 researchers contrasted a sample of students (representing less experience) with a sample of  
734 software professionals (representing more experience).

735 *Overall experience* also reduces the impact of the *anchoring effect* over the estimates  
736 [105], as well as *debiasing workshops* [138] and the use of subsequent anchors aimed at  
737 neutralizing first impressions caused by the first anchor [76]. However, in none of these  
738 studies, the anchoring effect was completely removed: only reduced. In another study, the  
739 researchers showed that mixed-handers were more strongly influenced by anchors compared  
740 with strong-handers [58], revealing how *handedness* can influence estimates.

741 *Handedness* also impacts the *effect of more and/or irrelevant information*: mixed-  
742 handers also are more impacted by irrelevant information [58]. In addition, people who score  
743 high in *interdependence* are also more strongly influenced by more and/or irrelevant  
744 information than people who score low [56]. Higher interdependence refers to higher  
745 connectedness to others and higher importance to social context and relationships. In addition,  
746 another study showed that higher technical skill reduces the impact of more and/or irrelevant  
747 information [72].

748 Also, the *time frame size* moderates the impact caused by using an  
749 alternative *format* for requesting estimates. Smaller time frames increase the impact by  
750 leading to more optimistic estimates [35,74].

751 Interestingly, many of the factors on the leftmost side of Figure 16 are related to a  
752 psychological or social bias. For instance, combination strategies of individual estimates are  
753 subject to social biases. The anchoring effect is a psychological bias. The presence of more  
754 and/or irrelevant information can also bias judgment, leading people to think the task is larger  
755 than it truly is, for example. Additionally, the moderating factors give us hints about  
756 interventions to deal with such biases. For instance, if we know estimators have low  
757 experience, it might be wiser to use the statistical combination of estimates instead of Planning  
758 Poker. Another example is composing estimating teams to include people with higher  
759 experience and technical skills whenever possible because this helps reduce the effects of  
760 psychological biases.

761 These results show the relevance of studying the relationships among factors. Such  
762 relationships can reveal the paths of interaction among factors and the ones that can trigger  
763 chains of negative or positive effects over the estimates. Therefore, in software process

764 improvement initiatives regarding the estimation process, focusing in factors mediating or  
765 moderating others can be a cost-effective strategy to improve accuracy.

**Takeaway message 13:** Although the set of factors affecting estimates when using expert judgment is large and varied, we could benefit from more studies exploring the relationships among such factors. This investigation can help narrow down the factors to focus to keep a good balance of costs and benefits when dealing with estimation problems.

766

## 767 **7. Threats to validity**

768 We analyzed the validity threats to this SLM, considering threats to the study selection validity,  
769 threats to data validity, and threats to research validity [4]. One of the threats for study  
770 selection validity is the adequacy of initial relevant publications identification, addressed with  
771 an automatic search in known digital libraries. Another mitigation action to this threat was the  
772 use of a known set of papers to evaluate the search strategy [162]. The goal of this evaluation  
773 was to reach a sensitivity of 70% in automated search [162]. A final mitigation action to this  
774 threat was snowballing procedures to enlarge the number of retrieved relevant papers,  
775 reaching a sensitivity of 100% afterward. Another threat to study selection validity for this SLM  
776 is the study inclusion/exclusion bias, addressed through the definition of study inclusion and  
777 exclusion criteria in the research protocol. Additionally, the authors executed the selection  
778 process over a sample of the articles, discussing any inclusion or exclusion conflicts. Their  
779 agreement level was measured with the kappa statistic, leading to the refinement of the  
780 inclusion and exclusion criteria.

781 A threat to data validity in this SLM is the data extraction bias, addressed through a  
782 pilot data extraction. The authors reviewed and discussed a pilot data extraction sample to  
783 improve the data extraction form. Another threat is the bias of classification schema. To avoid  
784 it, we relied on previous existing classifications when possible, such as the research strategies  
785 framework of Storey et al. [142]. We used the process groups from PMBOK [163] for the  
786 phases and familiar stakeholders' roles regarding the factors. We aggregated similar findings  
787 under labels that reflected the articles' original texts for naming the factors affecting software  
788 estimates. The authors held meetings for reviewing the factors and the categories in the  
789 SEXTAMT, and the types of effects of each factor.

790 As for research validity, there is the threat of lack of repeatability. One of the mitigation  
791 actions for this threat was involving more than one researcher during the process. Another  
792 action is to make all the SLM data publicly available, including decisions about inclusion and  
793 exclusion of papers, extracted data from primary studies, among others. Finally, we developed  
794 a research protocol to ensure replications or updates to this SLM. The protocol we developed  
795 and the discussions among the researchers involved helped mitigate the research method

796 bias, another threat to research validity.

## 797 **8. Conclusion**

798 In this article, we presented an SLM about factors affecting expert judgment software  
799 estimates. We present such factors by three dimensions: the project phase they are likely to  
800 happen or to cause an impact over the estimates; the stakeholder that is responsible for a task  
801 or process to which the factor is linked, that directly causes the factor or that is directly  
802 impacted by the effects of the factor; and type of effect the factor causes. Some factors can  
803 have a negative effect, leading to errors when they are present, while others may have a  
804 positive or neutral effect. Such dimensions allow for easier navigation through the myriad of  
805 factors we found.

806 Most of the factors clustered at the planning and executing phases. It is natural to have  
807 factors at the planning phase, because estimating occurs primarily during such stage. At the  
808 executing phase, factors emerge because the dynamics of projects impact estimating error  
809 and accuracy. Moreover, most of the studies employed a research strategy of laboratory  
810 experiments, investigating one factor in a controlled setting with an experimental and control  
811 group. Also, they evaluated the difference of estimates between these groups to assess the  
812 impact of the factors.

813 Top factors — those that emerged in a higher number of studies — revealed the  
814 importance of issues beyond the estimation process. It is also necessary to improve the  
815 requirements engineering process, to deal with political issues, to consider the product  
816 characteristics, among others. Researchers have investigated a wide and varied set of factors.  
817 Therefore, we created a map to support readers in navigation through them: the SEXTAMT.  
818 If an interested reader desires to identify all factors that affect only one project phase, we  
819 provide them a classification through this dimension. If the reader desires to identify all factors  
820 given one stakeholder, we also provide this. Finally, if the reader wants to find out a class of  
821 factors given a specific effect — for instance, all factors that lead to improved accuracy — our  
822 map also has a dimension regarding this.

823 Our research confirms and aggregates existing results about factors affecting expert  
824 judgment estimates, a relevant contribution to move knowledge forward, especially when we  
825 organize such knowledge to facilitate understanding and future uses (for both research and  
826 practice). Also, the classification of measurement strategies is an additional relevant  
827 contribution. This enabled us to spot that our research community is missing the benefits of  
828 investigating more of noise as component of error.

829 Therefore, the dimensional map, facilitating the navigation through them, is a valuable  
830 research contribution. It can have many valuable uses in practice and software practitioners  
831 can employ the SEXTAMT factors as part of many different initiatives, such as:



- 832 • Diagnosing improvement opportunities to their estimation processes through the  
833 investigation of the most relevant factors in their contexts, considering their types  
834 of effects;
- 835 • building checklists to support estimators, considering especially the value  
836 adjustment characteristics;
- 837 • adapting checklists to aid debiasing interventions, considering especially the  
838 factors from the bias and estimation process categories;
- 839 • analyzing project risks by identifying the factors leading to larger risks of estimating  
840 error in their contexts and, therefore, of leading to failures to meet their  
841 commitments.

842 As for future work, we need to keep the SEXTAMT updated. Special care is due to the  
843 factors coming from unique articles: more investigation about them is needed. However, some  
844 philtering to identify the best candidates for more assessment is also necessary. Another  
845 critical issue is investigating the relationships among the factors to enrich the map with  
846 relevant mediation and moderation connections. A more complex framework can be helpful to  
847 identify the factors more likely to cause a more considerable impact over the estimates,  
848 focusing on them to adopt more cost-effective interventions during software improvement  
849 initiatives regarding estimation processes.

850 We highlight that another research issue comes from the software project dynamics  
851 that allows practitioners to adjust their work to fit an estimate when they need to, creating a  
852 “moving target” problem. This makes it harder to measure error and accuracy correctly. It also  
853 makes it harder to understand whether a factor contributed effectively to improving estimation  
854 accuracy or whether a software team just took advantage of higher project flexibility to create  
855 an illusion of accuracy. The solution to this comes from the judgment literature: measuring  
856 noise — unwanted variability from judgments that ideally should be identical [88].  
857 Nevertheless, few studies from our SLM discuss this issue, revealing that our research  
858 community can benefit from understanding and using more of this concept.

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